

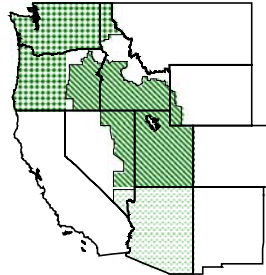
Pacific Northwest, Arizona-Las Vegas, & Western Marketing Areas



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February 2004

MARKET SUMMARIES FOR JANUARY 2004

Comparisons to a year ago can be found in the tables on pages 6 and 7.

Pacific Northwest

Producers delivered a total of 614.2 million pounds of milk to the market during January. Daily deliveries averaged 19.8 million pounds, down 0.2 percent from December. An estimated 890 producers delivered milk to the market during the month. Daily deliveries per producer averaged 22,261 pounds, down 0.1 percent from December.

Class I producer milk during January totaled 185.1 million pounds, 30.2 percent of total producer receipts. Daily usage averaged 6.0 million pounds, up 1.4 percent from December.

Arizona-Las Vegas

Producers delivered a total of 263.5 million pounds of milk to the market during January. Daily deliveries averaged 8.5 million pounds, up 1.4 percent from

December. An estimated 104 producers delivered milk to the market during the month. Daily deliveries per producer averaged 81,732 pounds, up 1.4 percent from December.

Class I producer milk during January totaled 84.8 million pounds, 32.2 percent of total producer receipts. Daily usage averaged 2.8 million pounds, down 0.9 percent from December.

Western

Producers delivered a total of 476.5 million pounds of milk to the market during January. Comparisons to the previous month are affected by eligible milk not pooled in December 2003. Fewer than three handlers did not pool milk, the amount of eligible milk not pooled is restricted. Daily deliveries averaged 15.4 million pounds, up 9.3 percent from December. An estimated 731 producers delivered milk to the market during the month. Daily deliveries per

(Continued on Page 2)

Federal Order Producer Prices and Component Levels: January 2004

Producer Prices	FO124	FO131	FO135	Component Levels (%)	FO124	FO131	FO135
Uniform Price 1/*	12.07	12.39	12.13	Butterfat	3.822	3.666	3.734
Butterfat 2/	1.4978	1.4737	1.4978	Protein	3.121	N/A	3.132
Protein 2/	2.0875	N/A	2.0875	Other Solids	5.677	N/A	5.696
Other Solids 2/	0.0217	N/A	0.0217	Nonfat Solids	8.798	N/A	8.829
PPD 1/*	0.46	N/A	0.52				
Skim 1/	N/A	7.49	N/A				

N/A = not applicable. * Subject to applicable location adjustments. 1/ \$ per cwt. 2/ \$ per pound.

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(Continued From Page 1)

producer averaged 21,027 pounds, up 9.3 percent from December.

Class I producer milk during January totaled 98.7 million pounds, 20.7 percent of total producer receipts. Daily usage averaged 3.2 million pounds, up 2.3 percent from December. ♦

JANUARY 2004 CLASS PRICES

January 2004 non-advanced Class Prices were calculated using NASS commodity price surveys from January 3, 10, 17, and 24, 2004. Component prices for the month are \$2.0875 per pound of protein, \$1.4978 per pound of butterfat, \$0.0217 per pound of other solids, and \$0.6595 per pound of nonfat solids.

January 2004 Class III and IV prices at 3.5% butterfat are \$11.61 and \$10.97 per hundredweight, respectively. The January Class III price compared to December is down \$0.26. The Class III price is \$1.83 higher than January 2003. The Class III price at 3.67% butterfat is \$1.95 above the support price of \$9.90 at 3.67% butterfat.

Class II butterfat was announced at \$1.5048 per pound. Class I skim and butterfat and Class II skim prices for January 2004 were announced on December 19, 2003. The Class II price at 3.5% butterfat is \$11.67 for January 2004 .

FINAL: NASS COMMODITY PRICES

	<u>December</u>	<u>January</u>	<u>Change</u>
Cheese*	\$1.3260	\$1.3023	-\$0.0237
Butter	\$1.2557	\$1.3632	\$0.1075
Nonfat Dry Milk	\$0.8070	\$0.8062	-\$0.0008
Whey	\$0.1941	\$0.1801	-\$0.0140

* The weighted average of barrels plus 3 cents and blocks.

Current Commodity Prices -- The NASS survey of cheddar cheese prices showed a decrease in prices received for 40-pound blocks but a net increase for 500-pound barrels. The survey of 40-pound blocks showed a net increase of 0.66 cents between the January 17 and the February 14 surveys, to \$1.3048 per pound. The survey of 500-pound barrels (**adjusted to 38% moisture**) showed a net increase of 3.5 cents to \$1.2916 per pound.

The NASS butter price showed an increase of 24.99 cents between the weeks ending January 17

and February 14 from \$1.3876 per pound to \$1.6375 per pound.

The NASS nonfat dry milk showed a net increase of 0.26 cents since mid-January to \$0.8091 per pound. The average price for NASS whey showed a net decrease of 1.09 cents since mid-January to \$0.1695 per pound. ♦

MARCH'S CLASS I PRICE ANNOUNCEMENT

On February 20, the March 2004 Class I price was announced at \$13.84 for the Pacific Northwest and Western Orders, and \$14.29 for the Arizona-Las Vegas Order. The Class I price was calculated using NASS commodity price surveys from the weeks of February 7 and 14.

The March Class III and IV advance skim prices are \$5.68 and \$5.96 per hundredweight, respectively. The butterfat portion of the Class I mover increased 26.31 cents from \$1.5044 to \$1.7675 per pound.

The March 2004 Class II skim and nonfat solids prices were also announced on February 20. The skim price is \$6.66 per hundredweight, and the nonfat solids price is \$0.7400 per pound for all Federal orders. ♦

ADVANCED: NASS COMMODITY PRICES FOR CLASS I PRICE CALCULATIONS

	<u>February</u>	<u>March</u>	<u>Change</u>
Cheese*	\$1.2977	\$1.3054	\$0.0077
Butter	\$1.3687	\$1.5879	\$0.2192
Nonfat Dry Milk	\$0.8051	\$0.8085	\$0.0034
Whey	\$0.1824	\$0.1691	-\$0.0133

* The weighted average of barrels plus 3 cents and blocks.

TIME EXTENDED FOR SUBMISSION OF ADDITIONAL PROPOSALS CONCERNING HEARING REQUESTED TO AMEND THE FLUID MILK PRODUCT DEFINITION IN ALL FEDERAL MILK ORDERS

The Department of Agriculture (USDA) is extending the time period for interested parties to submit additional proposals for consideration with a public hearing request currently under review that would amend the fluid milk product definition in all Federal milk marketing orders. The public hearing request was submitted by Dairy Farmers of America (DFA). The deadline for submitting

proposals (announced in our October 6, 2003, letter) is hereby extended from January 30, 2004, to September 30, 2004.

Copies of the DFA proposal may be obtained at www.ams/dairy/ and selecting "Request for Class I Proposals, Northeast, et. al." or from Antoinette Carter, Marketing Specialist, USDA/AMS/Dairy Programs, Order Formulation and Enforcement Branch, STOP 0231-Room 2971, 1400 Independence Avenue, SW, Washington, DC 20250-0231, (202) 690-3465, e-mail address: Antoinette.Carter@usda.gov.

Proposals should be mailed to: Deputy Administrator, USDA/AMS/Dairy Programs, STOP 0225-Room 2968, 1400 Independence Avenue, SW, Washington, DC 20250-0225, by September 30, 2004. Each proposal should be accompanied by a brief but comprehensive statement on the need for the proposal. The statement will be used in deciding whether the proposal should be considered if a hearing to amend the orders is held.

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**PRODUCERS AND PRODUCER MILK BY
ORDER, STATE, AND COUNTY,
NOVEMBER 2003**

During the month of November 2003, a total of 1,641 producers, on a combined basis, were associated with the Pacific Northwest, Western, and Arizona-Las Vegas Orders. These producers delivered a total of 881.7 million pounds of milk to the markets during the month. The table on page 4 contains the number of producers and milk pooled on the three orders. Counties and states with fewer than three producers were combined with adjacent counties. The map on page 5 includes eligible milk not pooled on the Western and Pacific Northwest Orders, and counties with fewer than three producers are not combined with adjacent counties.

Producer Milk By State

Arizona (& California) - In November 2003, 105 producers and 243.5 million pounds of milk from Arizona and California were pooled on the Arizona-Las Vegas Order. Producers and producer milk originating in California was included with Arizona on the Arizona-Las Vegas Order for reasons of confidentiality.

Idaho - On the Pacific Northwest Order, 10 producers and 1.3 million pounds from Idaho, or 0.3% of producer milk, were pooled. On the Western Order, 321 producers and 73.4 million pounds of milk from Idaho, or 35.0% of the producer milk, were pooled.

Oregon - In Oregon, 124.4 million pounds of milk were pooled on the Pacific Northwest and Western Orders. On the Pacific Northwest Order, 289 producers and 121.8 million pounds from Oregon, or 28.4% of producer milk, were pooled. On the Western Order, 25 producers and 2.5 million pounds of milk from Oregon, or 1.2% of the producer milk, were pooled.

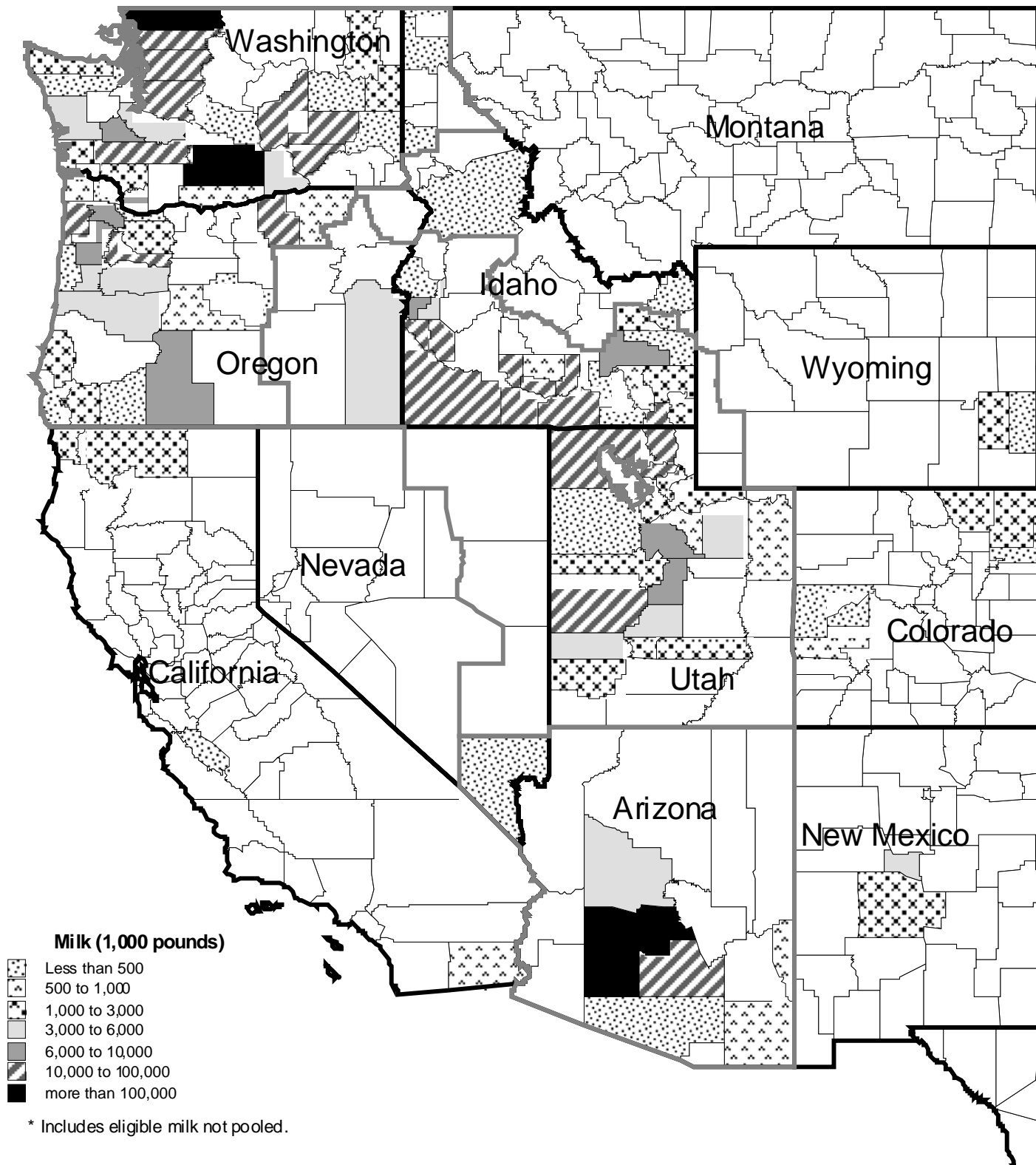
Utah (& Nevada) - In Utah, 102.2 million pounds of milk were pooled on the Western Order. On the Western Order, 308 Utah producers represented 48.8% of all producer milk on the Western Order. Producers and producer milk originating in Nevada were included with Utah on the Western Order for reasons of confidentiality.

Washington - In November 2003, 536 producers and 317.5 million pounds of milk from Washington were pooled on the Pacific Northwest and Western Orders. Washington producers represented 70.4% of all producer milk on the Pacific Northwest Order.

California (FO 124), Colorado (FO 135), New Mexico (FO 135) and Wyoming (FO 135) - In northern California, 6 producers and 3.8 million pounds were pooled on the Pacific Northwest Order. Producer milk from Colorado, New Mexico, and Wyoming was also pooled on the Western Order representing 15.7 million pounds or 7.5% of all producer milk. ◆

Number of Producers and Pounds of Milk: By Order, State, and County, November 2003							
State/ Order(s)	County	Producers	Milk	State/ Order(s)	County	Producers	Milk
Arizona				Utah			
131	Cochise, Greenlee, Pima, Yavapai, (& Imperial County, CA)	5	6,404,474	135	Beaver	16	3,309,039
131	Maricopa	92	207,835,561	135	Box Elder & Tooele	39	14,632,053
131	Pinal	8	29,210,070	135	Cache	103	21,535,885
Total Arizona		105	243,450,105	135	Duchesne	20	4,959,728
Idaho				135	Iron, Washington (& Clark, NV)	4	2,236,934
124	Bonner & Boundary	5	611,170	135	Millard & Juab	14	11,329,375
124	Idaho & Latah	5	650,590	135	Morgan	6	1,028,577
135	Ada	36	22,995,897	135	Piute	6	1,832,543
135	Bannock, Oneida & Power	7	1,411,059	135	Salt Lake & Davis	4	1,845,706
135	Bear Lake	17	687,006	135	Sanpete	14	8,977,065
135	Bingham & Bonneville	15	3,305,899	135	Sevier	8	3,400,183
135	Canyon	37	14,314,331	135	Summit	10	1,320,393
135	Caribou	9	317,155	135	Uintah	4	750,335
135	Cassia	17	1,694,668	135	Utah	24	6,066,196
135	Franklin	64	17,856,205	135	Wasatch	6	921,392
135	Gem	11	2,582,962	135	Wayne	4	1,782,943
135	Gooding	32	3,564,305	135	Weber	26	16,285,487
135	Jefferson	4	76,946	Total Utah		308	102,213,834
135	Jerome	21	1,109,278	Oregon			
135	Lincoln	3	59,114	124	Benton & Lincoln	7	3,955,744
135	Madison & Fremont	5	184,722	124	Clackamas & Multnomah	12	1,572,740
135	Minidoka	9	1,118,606	124	Clatsop	4	832,997
135	Owyhee	9	533,490	124	Coos & Curry	21	2,875,927
135	Payette & Washington	12	985,481	124	Deschutes, Umitilla, & Crook	9	1,455,684
135	Twin Falls	13	594,121	124	Josephine	6	2,564,863
Total Idaho		331	74,653,005	124	Klamath & Jackson	11	8,376,439
Washington				124	Lane	6	4,568,673
124	Adams & Whitman	9	12,249,500	124	Linn	9	5,177,077
124	Clallam	5	1,319,704	124	Marion	34	26,299,005
124	Clark	11	7,326,393	124	Polk	4	7,471,184
124	Cowlitz	3	1,044,756	124	Tillamook	137	43,150,019
124	Franklin & Benton	9	8,596,178	124	Washington	22	6,366,483
124	Grant & Kittitas	29	23,073,475	124	Yamhill	7	7,168,995
124	Grays Harbor	12	4,653,471	135	Malheur & Klamath	25	2,528,157
124	Island	4	2,080,596	Total Oregon		314	124,363,987
124	Jefferson	3	295,369	California			
124	King	37	17,402,292	124	Del Norte & Siskiyou	6	3,756,398
124	Klickitat	3	882,957	Total California		6	3,756,398
124	Lewis	38	13,247,204	135 Total Colorado			
124	Lincoln & Spokane	16	2,745,423			34	8,691,327
124	Pacific	10	2,834,965	135 Total New Mexico			
124	Pierce	10	5,811,770			3	5,796,303
124	Skagit	50	29,312,103	135 Total Wyoming			
124	Snohomish	42	22,493,445			4	1,239,819
124	Stevens	14	1,872,535	124	Pacific Northwest Order	835	428,802,052
124	Thurston	16	9,850,820	131	Arizona-Las Vegas Order	105	243,450,105
124	Wahkiakum	4	643,266	135	Western Order	701	209,452,511
124	Whatcom	185	100,852,970	Total		1,641	881,704,668
124	Yakima	20	33,358,872				
135	Washington State	6	15,591,826				
Total Washington		536	317,539,890				

Pounds of Producer Milk by County, November 2003 *



MONTHLY SELECTED STATISTICS

	PACIFIC NORTHWEST				WESTERN				ARIZONA-LAS VEGAS			
	Jan. 2004	Dec. 2003	Jan. 2003	Jan. 2004	Dec. 2003	Jan. 2003	Jan. 2004	Dec. 2003	Jan. 2003	Jan. 2004	Dec. 2003	Jan. 2003
Minimum Class Prices (3.5% B.F.)												
Class I Milk (\$/cwt.)	\$13.75	\$15.74	\$12.46	\$13.75	\$15.74	\$12.46	\$14.20	\$16.19	\$12.91	\$14.20	\$16.19	\$12.91
Class II Milk (\$/cwt.)	11.67	11.30	11.29	11.67	11.30	11.29	11.67	11.30	11.29	11.67	11.30	11.29
Class III Milk (\$/cwt.)	11.61	11.87	9.78	11.61	11.87	9.78	11.61	11.87	9.78	11.61	11.87	9.78
Class IV Milk (\$/cwt.)	10.97	10.52	10.07	10.97	10.52	10.07	10.97	10.52	10.07	10.97	10.52	10.07
Producer Prices												
Producer Price Differential (\$/cwt.)	\$ 0.46	\$ 0.60	\$ 0.98	\$ 0.52	\$ 0.78	\$ 0.71	+	+	+	+	+	+
Butterfat (\$/pound)	1.4978	1.3688	1.1856	1.4978	1.3688	1.1856	+	+	+	+	+	+
Protein (\$/pound)	2.0875	2.2997	1.8164	2.0875	2.2997	1.8164	+	+	+	+	+	+
Other Solids (\$/pound)	0.0217	0.0362	0.0339	0.0217	0.0362	0.0339	+	+	+	+	+	+
Uniform Skim Price (\$/cwt.)	+	+	+	+	+	+	7.49	8.53	7.05	7.49	8.53	7.05
Uniform Butterfat Price (\$/pound)	+	+	+	+	+	+	1.4737	1.3579	1.1891	1.4737	1.3579	1.1891
Statistical Uniform Price (\$/cwt.)	\$12.07	\$12.47	\$10.76	\$12.13	\$12.65	\$10.49	\$12.39	\$12.98	\$10.97	\$12.39	\$12.98	\$10.97
Producer Data												
Number of Producers	890 *	891	918	731 *	731	754	104 *	104	109	104 *	104	109
Avg. Daily Production (lbs.)	22,261 *	22,280	21,794	21,027 *	19,240	21,727	81,732 *	80,583	80,584	81,732 *	80,583	80,584
Number of Handlers												
Pool Handlers	28	28	31	18	18	16	6	6	6	6	6	6
Producer-Handlers	7 *	7	9	5 *	5	7	2 *	2	2	2 *	2	2
Other Plants w/ Class I Use	20 *	20	17	21 *	21	20	34 *	34	30	34 *	34	30
Producer Milk Ratios												
Class I	30.15%	29.66%	30.46%	20.72%	22.12%	18.74%	32.19%	32.96%	32.36%	32.19%	32.96%	32.36%
Class II	5.98%	6.14%	5.93%	5.72%	5.53%	5.54%	6.66%	6.72%	3.88%	6.66%	6.72%	3.88%
Class III	34.33%	33.17%	31.69%	63.46%	64.57%	60.78%	36.97%	36.34%	27.69%	36.97%	36.34%	27.69%
Class IV	29.54%	31.03%	31.92%	10.10%	7.78%	14.94%	24.18%	23.98%	36.07%	24.18%	23.98%	36.07%

+ Not Applicable. * Preliminary.

MONTHLY SUPPLEMENTAL STATISTICS

	Dec. 2003	Nov. 2003	Dec. 2002	Dec. 2003	Nov. 2003	Dec. 2002	Dec. 2003	Nov. 2003	Dec. 2002
	Producer-Handler Data								
Production	21,122,709	19,021,405	24,065,113	2,150,920	2,029,868	2,603,801	R	R	R
Class I Use	17,974,268	15,514,138	17,955,364	1,659,325	1,472,715	1,764,608	R	R	R
% Class I Use	85.09%	81.56%	74.61%	77.14%	72.55%	67.77%	R	R	R
Class I Route Disposition In Area									
By Pool Plants	165,818,938	162,395,024	164,942,028	76,368,198	70,661,604	72,263,520	80,157,386	75,144,329	79,911,898
By Producer-Handlers	16,697,322	15,073,578	17,812,609	1,716,201	1,484,062	1,765,930	1/	1/	1/
By Other Plants	2,583,463 *	2,540,576	1,689,079	2,576,126 *	3,461,141	1,355,990	33,384,880 *	32,067,826	31,311,081
Total	185,099,723	180,009,178	184,443,716	80,660,525	75,606,807	75,385,440	113,542,266	107,212,155	111,222,979

* Preliminary. R = Restricted. Not included. 1/ Restricted. Included with other plants.

MONTHLY STATISTICAL SUMMARY

(Product pounds based upon reports of handlers)

RECEIPTS, UTILIZATION AND CLASSIFICATION OF MILK	PACIFIC NORTHWEST			WESTERN			ARIZONA-LAS VEGAS		
	Jan 2004	Dec 2003	Jan 2003	Jan 2004	Dec 2003	Jan 2003	Jan 2004	Dec 2003	Jan 2003
TOTAL PRODUCER MILK	614,176,073	615,390,840	620,224,370	476,492,551	435,987,373	507,836,998	263,504,227	259,799,247	272,292,256
RECEIPTS FROM OTHER SOURCES	10,418,942	10,616,289	18,154,551	11,127,690	11,237,503	5,650,129	13,757,501	21,124,600	18,474,729
OPENING INVENTORY	31,245,895	40,794,927	33,638,000	14,851,771	18,046,497	12,345,406	13,464,277	14,587,153	11,586,765
TOTAL TO BE ACCOUNTED FOR	655,840,910	666,802,056	672,016,921	502,472,012	465,271,373	525,832,533	290,726,005	295,511,000	302,353,750
UTILIZATION OF RECEIPTS									
Whole milk	31,649,423	31,265,669	30,195,382	13,801,913	13,965,305	12,738,361	23,642,069	24,437,299	24,367,894
Flavored milk & milk drinks	10,017,387	14,533,701	11,767,581	6,413,903	7,261,745	5,565,937	5,963,232	7,280,937	6,296,954
2% milk	72,559,860	69,448,319	72,019,913	30,261,445	30,366,485	29,723,668	29,426,397	29,050,903	30,983,722
1% milk	25,361,985	23,612,492	25,270,478	14,645,127	14,570,128	14,621,830	9,883,496	9,163,482	10,440,088
Skim milk	27,061,862	25,643,371	29,539,444	9,473,929	9,564,134	9,148,626	10,432,230	9,615,243	11,531,395
Buttermilk	1,273,897	1,315,386	1,342,905	540,199	640,401	534,247	574,509	609,522	530,354
CLASS I ROUTE DISP. IN AREA	167,924,414	165,818,938	170,135,703	75,136,416	76,368,198	72,332,669	79,921,933	80,157,386	84,150,407
Class I dispositions out of area	12,992,145	13,235,238	13,830,562	22,496,036	21,725,335	20,035,332	4,666,425	4,559,284	3,856,934
Other Class I usage	22,478,286	21,262,653	22,244,688	15,739,184	14,348,739	13,525,277	8,685,137	8,664,886	7,950,747
TOTAL CLASS I USE	203,394,845	200,316,829	206,210,953	113,371,636	112,442,272	105,893,278	93,273,495	93,381,556	95,958,088
TOTAL CLASS II USE	43,634,177	45,880,517	42,619,860	33,266,854	30,030,504	32,208,364	18,158,172	17,924,365	12,968,989
TOTAL CLASS III USE	211,372,381	204,890,868	207,371,772	302,397,895	281,892,007	309,245,846	97,415,892	94,423,289	76,400,549
TOTAL CLASS IV USE	197,439,507	215,713,842	215,814,336	53,435,627	40,906,590	78,485,045	81,878,446	89,781,790	117,026,124
TOTAL ACCOUNTED FOR	655,840,910	666,802,056	672,016,921	502,472,012	465,271,373	525,832,533	290,726,005	295,511,000	302,353,750
CLASSIFICATION OF RECEIPTS									
Producer milk:									
Class I	185,087,040	182,491,832	188,938,767	98,675,706	96,447,914	95,157,712	84,832,464	85,613,906	88,116,973
Class II	36,758,185	37,806,625	36,800,983	27,269,862	24,109,618	28,147,614	17,539,520	17,458,833	10,578,378
Class III	210,874,442	204,114,260	196,519,906	302,397,895	281,521,382	308,661,904	97,415,892	94,423,289	75,389,392
Class IV	181,456,406	190,978,123	197,964,714	48,149,088	33,908,459	75,869,768	63,716,351	62,303,219	98,207,513
Other receipts:									
Class I	18,307,805	17,824,997	17,272,186	14,695,930	15,994,358	10,735,566	27,221,778	35,711,753	30,061,494
Class II	6,875,992	8,073,892	5,818,877	5,996,992	5,920,886	4,060,750	1/	1/	1/
Class III	497,939	776,608	10,851,866	0	370,625	583,942	1/	1/	1/
Class IV	15,983,101	24,735,719	17,849,622	5,286,539	6,998,131	2,615,277	1/	1/	1/
Avg. daily producer receipts	19,812,131	19,851,317	20,007,238	15,370,727	14,064,109	16,381,839	8,500,136	8,380,621	8,783,621
Change From Previous Year	-0.98%	-5.90%	-1.31%	-6.17%	-2.74%	6.50%	-3.23%	0.96%	4.34%
Avg. daily Class I use	6,561,124	6,461,833	6,651,966	3,657,150	3,627,170	3,415,912	3,008,822	3,012,308	3,095,422
Change From Previous Year	-1.37%	2.57%	2.30%	7.06%	-1.38%	7.93%	-2.80%	2.18%	4.68%

1/ Restricted - Included with Class I.

HIGHLIGHTS THIS ISSUE:

- Market Summaries for January 2004
- January 2004 Class Prices
- Class I Price for March 2004
- Time Extended for Submission of Additional Proposals Concerning Hearing Requested to Amend the Fluid Milk Product Definition in All Federal Milk Orders
- Producers and Producer Milk By Order, State, and County, November 2003
- Deputy Administrator of Dairy Programs, Richard McKee, Retires

DEPUTY ADMINISTRATOR OF DAIRY PROGRAMS RETIRES

Effective April 3, 2004, Richard M. McKee is retiring from his position as Deputy Administrator of Dairy Programs of the Agricultural Marketing Service, U.S. Department of Agriculture.

Rich was appointed to his current position (then titled Director of Dairy Division) in August 1994, having served for seven months in an acting capacity. As Deputy Administrator, Rich directed and provided oversight for the Federal milk marketing order program, the dairy inspection, grading, and standards programs, the dairy market news program, and the national dairy promotion programs.

Rich and his wife Doris will continue to reside in Virginia. They plan to travel and spend time with their families, including parents, three children, and two grandchildren, as well as be involved in many community activities. ♦

Market Administrator
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RETURN SERVICE REQUESTED