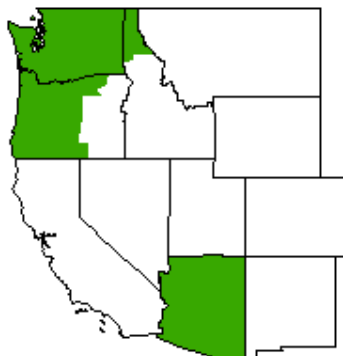


Pacific Northwest & Arizona Marketing Areas



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William A. Wise
 Market Administrator

March 2012

MARKET SUMMARIES FOR FEBRUARY 2012

Comparisons to a year ago can be found in the tables on pages 6 and 7.

Pacific Northwest

Producers delivered a total of 665.6 million pounds of milk to the market during February. Daily deliveries averaged 23.0 million pounds, up 1.5 percent from January. An estimated 625 producers delivered milk to the market during the month. Daily deliveries per producer averaged 36,725 pounds, up 1.5 percent from January.

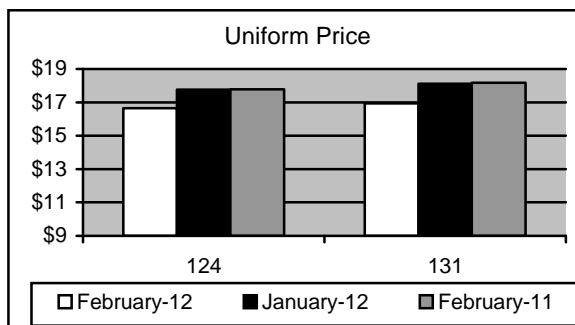
Class I producer milk during February totaled 178.0 million pounds, 26.7 percent of total producer receipts. Daily usage averaged 6.1 million pounds, down 2.2 percent from January.

Arizona

Producers delivered a total of 400.0 million pounds of milk to the market

during February. Daily deliveries averaged 13.8 million pounds, up 4.2 percent from January. An estimated 100 producers delivered milk to the market during the month. Daily deliveries per producer averaged 137,934 pounds, up 4.2 percent from January.

Class I producer milk during February totaled 113.1 million pounds, 28.3 percent of total producer receipts. Daily usage averaged 3.9 million pounds, down 0.3 percent from January. ♦



Federal Order Producer Prices and Component Levels: February 2012

| Producer Prices | FO124 | FO131 | Component Levels (%) | FO124 | FO131 |
|-------------------|--------|--------|----------------------|-------|-------|
| Uniform Price 1/* | 16.64 | 16.94 | Butterfat | 3.840 | 3.529 |
| Butterfat 2/ | 1.5739 | 1.6002 | Protein | 3.196 | N/A |
| Protein 2/ | 2.6627 | N/A | Other Solids | 5.744 | N/A |
| Other Solids 2/ | 0.4541 | N/A | Nonfat Solids | 8.940 | N/A |
| PPD 1/* | \$0.58 | N/A | | | |
| Skim 1/ | N/A | 11.75 | | | |

N/A = not applicable. * Subject to applicable location adjustments. 1/ \$ per cwt. 2/ \$ per pound.

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FEBRUARY 2012 CLASS PRICES

February 2012 non-advanced Class Prices were calculated using NASS commodity price surveys from February 4, 11, 18, and 25, 2012. Component prices for the month are \$2.6627 per pound of protein, \$1.5739 per pound of butterfat, \$0.4541 per pound of other solids, and \$1.1993 per pound of nonfat solids.

February 2012 Class III and IV prices at 3.5% butterfat are \$16.06 and \$15.92 per hundredweight, respectively. The February Class III price compared to January is down \$0.99. The Class III price is \$0.94 lower than in February 2011.

Class II butterfat was announced at \$1.5809 per pound. Class I skim and butterfat and Class II skim prices for February 2012 were announced on January 20, 2012. The Class II price at 3.5% butterfat is \$16.94 for February 2012.

FINAL: NASS COMMODITY PRICES

| | January | February | Change |
|-----------------|----------|----------|-----------|
| Cheese* | \$1.6097 | \$1.5410 | -\$0.0687 |
| Butter | \$1.5900 | \$1.4712 | -\$0.1188 |
| Nonfat Dry Milk | \$1.3942 | \$1.3792 | -\$0.0150 |
| Whey | \$0.6876 | \$0.6400 | -\$0.0476 |

* The weighted average of barrels plus 3 cents and blocks.

Current Commodity Prices - - The NASS survey of cheddar cheese prices showed a net decrease in price received for 40-pound blocks and 500-pound barrels. The survey of 40-pound blocks showed a net decrease of 3.56 cents between the February 11 and the March 17 surveys, to \$1.4955 per pound. The survey of 500-pound barrels (**adjusted to 38% moisture**) showed a net decrease of 2.38 cents to \$1.5056 per pound.

The NASS butter price showed a net decrease of 5.65 cents between the weeks ending February 11 and March 17 from \$1.4990 per pound to \$1.4425 per pound.

The NASS nonfat dry milk showed a net decrease of 7.78 cents since mid-February to \$1.3261 per pound. The average price for NASS whey showed a net decrease of 3.70 cents since mid-February to \$0.6044 per pound. ♦

APRIL'S CLASS I PRICE ANNOUNCEMENT

On March 23, the April 2012 Class I price was announced at \$17.56 for the Pacific Northwest Order and \$18.01 for the Arizona Order. The Class I price was calculated using NASS commodity price surveys from the weeks of March 10 and 17.

The April Class III and IV advance skim prices are \$10.70 and \$10.39 per hundredweight, respectively. The butterfat portion of the Class I mover decreased 11.16 cents from \$1.6355 to \$1.5239 per pound.

The April 2012 Class II skim and nonfat solids prices were also announced on March 23. The skim price is \$11.09 per hundredweight, and the nonfat solids price is \$1.2322 pound for all Federal orders. ♦

ADVANCED: NASS COMMODITY PRICES FOR CLASS I PRICE CALCULATIONS

| | March | April | Change |
|-----------------|----------|----------|-----------|
| Cheese* | \$1.5553 | \$1.5186 | -\$0.0367 |
| Butter | \$1.5220 | \$1.4299 | -\$0.0921 |
| Nonfat Dry Milk | \$1.3930 | \$1.3334 | -\$0.0596 |
| Whey | \$0.6531 | \$0.6117 | -\$0.0414 |

* The weighted average of barrels plus 3 cents and blocks.

YEAR END FINANCIAL STATEMENTS OF THE MARKET ADMINISTRATOR'S OFFICE

The financial statements for the Administrative and Marketing Services Funds of the Pacific Northwest and Arizona Federal Milk Marketing Orders for the calendar year ending December 31, 2011, can be found on page 3. The two orders require that the market administrator conduct a marketing service program for producers who are not members of a qualified cooperative association which performs comparable services.

The primary functions of the marketing service programs involve the sampling and testing of milk, and providing marketing information to producers. The principal source of income for these programs is the marketing service deduction which is applicable to all producers for whom the services are provided. ♦

INCOME AND EXPENSE STATEMENT
For Year Ending December 31, 2011

| | <u>Administrative Fund</u> | <u>Marketing Service Fund</u> |
|--------------------------------|--------------------------------|-----------------------------------|
| Income | | |
| Assessments or Deductions | \$ 3,808,263 | \$ 224,875 |
| Late Payment Charges Assessed | 2,915 | - |
| Interest Earned | 6,503 | - |
| Total Income * | <u>\$ 3,817,681</u> | <u>\$ 224,875</u> |
| Expenses | | |
| Salaries and Services | \$ 2,191,289 | \$ 51,246 |
| Travel | 170,495 | 11,400 |
| Communications | 57,919 | 1,183 |
| Employer Payroll Contributions | 659,114 | 13,450 |
| Insurance | 8,628 | 176 |
| Rent-Buildings and Equipment | 222,727 | 5,085 |
| Repairs and Maintenance | 13,608 | 16,849 |
| Supplies | 36,365 | 31,739 |
| Testing and Weighing | 56,285 | 54,334 |
| Utilities | 15,083 | 308 |
| Depreciation of Fixed Assets | 37,791 | 14,547 |
| Conferences and Meetings | 17,777 | 1,616 |
| Training | 54,566 | 1,114 |
| Miscellaneous | 3,408 | 70 |
| Total Expenses * | <u>\$ 3,545,055</u> | <u>\$ 203,117</u> |
| NET INCOME * | <u>\$ 272,628</u> | <u>\$ 21,758</u> |

BALANCE SHEET
As of December 31, 2011

| ASSETS | <u>Administrative Fund</u> | <u>Marketing Service Fund</u> |
|--|--------------------------------|-----------------------------------|
| Current Assets | | |
| Cash | \$ 3,408,371 | \$ (51,194) |
| Investments | 1,005,556 | - |
| Accounts Receivable: | | |
| Handlers | 14,042 | 18,732 |
| Other | 44,904 | 739 |
| Accrued Interest Receivable | 901 | - |
| Other Assets | | |
| Prepaid Expenses | 4,142 | 5,629 |
| Deposits | 5,705 | - |
| Fixed Assets | | |
| Furniture and Equipment | 728,987 | 14,878 |
| Accumulated Depreciation | (718,321) | (14,660) |
| Laboratory Equipment | 163,974 | 194,357 |
| Accumulated Depreciation | (122,980) | (131,039) |
| TOTAL ASSETS * | <u>\$ 4,535,281</u> | <u>\$ 37,442</u> |
| LIABILITIES AND OPERATING BALANCE | | |
| Current Liabilities | | |
| Accounts Payable: | | |
| Trade Creditors | \$ 4,824 | \$ 2,139 |
| Accrued Employee Annual Leave | 188,368 | 4,227 |
| Operating Balance | 4,342,089 | 31,076 |
| TOTAL LIABILITIES AND OPERATING BALANCE * | <u>\$ 4,535,281</u> | <u>\$ 37,442</u> |

* May not add due to rounding.

USDA KICKS OFF 150TH ANNIVERSARY

Agriculture Secretary Tom Vilsack kicked off the commemoration of the department's 150th anniversary on February 23, 2012, at USDA's 2012 Agricultural Outlook Forum titled "Moving Agriculture Forward" with dynamic presenters and panelists who discussed issues impacting agriculture in 2012 and beyond. To commemorate USDA's rich history as well as its potential, Secretary Vilsack moderated a panel discussion with former Secretaries of Agriculture Ed Schafer, Mike Johanns, Ann Veneman, Dan Glickman, Mike Espy, Clayton Yeutter, John Block, and Bob Bergland.

"Nine Secretaries of Agriculture, representing 35 years of service, in one place at the same time was an incredible opportunity to learn about USDA's contributions to the strength and health of this nation with an eye for the impact the department can have in the future," said Vilsack. "As we reflect on the department's 150 years, this historic gathering will help us guide how we transform USDA into a more modern and efficient service provider."

At the forum, USDA introduced a short film titled "Secretaries of Agriculture – 30 Leaders, 150 Years," available at www.usda.gov/USDA150, which looks at the history of USDA from the viewpoints of its nine most recent Secretaries. Each Secretary shared reflections on his or her time at USDA and then presents ideas and challenges to the future of American agriculture. The film explores the history and role of USDA in American life, and why it continues to be known by the name given it by its founder, President Abraham Lincoln, "The Peoples Department."

Information, including speakers' affiliations and biographies is available at www.usda.gov/oce/ forum. USDA has hosted the Agricultural Outlook Forum since 1923 to provide farmers and ranchers, government, and agribusinesses with sound information for decision-making.

Visit www.usda.gov/USDA150 to sign-up for daily email alerts and fun facts about USDA's history. You can view photos from our USDA gallery and the National Archives and Records Administration that represent USDA's 150 years of service.

Follow @USDA on Twitter #USDA150 to learn more about what USDA is doing to commemorate USDA's 150 years of service. ♦

USDA ANNOUNCES RECOMMENDED DECISION TO AMEND THE MIDEAST FEDERAL MILK ORDER

On February 28, 2012, the USDA issued a Recommended Decision which proposes adoption of an amendment to the Pool Plant definition of the Mideast milk marketing order.

This decision is based on testimony and evidence given at a public hearing held October 4-5, 2011, in Cincinnati, Ohio. This decision recommends that the Pool Plant definition be amended to more adequately identify the plants that service the fluid milk needs of the marketing order. Specifically, the proposed amendment would regulate fluid milk plants physically located within the Mideast marketing area that have a Class I utilization of at least 30 percent and whose combined Class I route disposition and transfers into Federal milk marketing areas are greater than 50 percent.

Comments in response to this decision must be filed by April 30, 2012 to the Hearing Clerk, U.S. Department of Agriculture, STOP 9200-Room 1031, 1400 Independence Avenue, S.W., Washington, DC, 20250-1031.

Comments may be submitted for public viewing at www.regulations.gov.

The recommended decision was published in the February 29, 2012 Federal Register.

For additional information about the decision contact: Paul Huber, USDA/AMS/Dairy Programs, 1325 Industrial Parkway North, Brunswick, OH 44212; Tel. (330) 225-4758; email: phuber@fmmaclev.com. ♦

MAJOR USES OF LAND IN THE UNITED STATES

USDA's Economic Research Service issued a report of findings from the most recent inventory of major land uses in the United States (US). According to the report, the US has a total land area of nearly 2.3 billion acres. In 2007, the top three major land uses were forestland at 671 million acres (30 percent); grassland pasture and rangeland at 614 million (27 percent); and cropland at 408 million (18 percent).

The Major Land Uses data set provides acreage estimates of major uses by region and States in roughly 5-year increments from 1945-2007.

For more information see www.ers.usda.gov. ♦

Annual Milk Cows and Milk Production, 2010 and 2011

| State | Milk Cows 1/ | | Milk Per Cow 2/ | | Milk Production 2/ | | |
|-------------------|--------------|------------|-----------------|---------------|--------------------|--------------|------------|
| | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | Change |
| | 1,000 head | | pounds | | million pounds | | percent |
| Arizona | 177 | 188 | 23,441 | 23,468 | 4,149 | 4,412 | 6.3 |
| California | 1,754 | 1,769 | 23,025 | 23,438 | 40,385 | 41,462 | 2.7 |
| Colorado | 119 | 128 | 23,664 | 23,430 | 2,816 | 2,999 | 6.5 |
| Florida | 114 | 119 | 18,658 | 19,067 | 2,127 | 2,269 | 6.7 |
| Idaho | 564 | 578 | 22,658 | 22,934 | 12,779 | 13,256 | 3.7 |
| Illinois | 100 | 98 | 19,170 | 19,357 | 1,917 | 1,897 | -1.0 |
| Indiana | 170 | 172 | 20,094 | 20,576 | 3,416 | 3,539 | 3.6 |
| Iowa | 210 | 204 | 20,724 | 21,309 | 4,352 | 4,347 | -0.1 |
| Kansas | 119 | 123 | 20,975 | 21,057 | 2,496 | 2,590 | 3.8 |
| Michigan | 358 | 366 | 23,277 | 23,164 | 8,333 | 8,478 | 1.7 |
| Minnesota | 470 | 468 | 19,366 | 18,996 | 9,102 | 8,890 | -2.3 |
| Missouri | 99 | 95 | 14,596 | 14,611 | 1,445 | 1,388 | -3.9 |
| New Mexico | 321 | 329 | 24,551 | 24,854 | 7,881 | 8,177 | 3.8 |
| New York | 611 | 610 | 20,807 | 21,026 | 12,713 | 12,826 | 0.9 |
| Ohio | 271 | 268 | 19,446 | 19,187 | 5,270 | 5,142 | -2.4 |
| Oregon | 118 | 121 | 20,331 | 20,488 | 2,399 | 2,479 | 3.3 |
| Pennsylvania | 541 | 541 | 19,847 | 19,601 | 10,737 | 10,604 | -1.2 |
| Texas | 413 | 431 | 21,375 | 22,232 | 8,828 | 9,582 | 8.5 |
| Utah | 85 | 88 | 21,400 | 21,068 | 1,819 | 1,854 | 1.9 |
| Vermont | 136 | 134 | 18,537 | 18,940 | 2,521 | 2,538 | 0.7 |
| Virginia | 95 | 96 | 18,095 | 17,906 | 1,719 | 1,719 | 0.0 |
| Washington | 251 | 260 | 23,510 | 23,727 | 5,901 | 6,169 | 4.5 |
| Wisconsin | 1,262 | 1,265 | 20,630 | 20,646 | 26,035 | 26,117 | 0.3 |
| 23 States 3/ | 8,356 | 8,449 | 21,438 | 21,627 | 179,140 | 182,734 | 2.0 |
| US 3/ | 9,119 | 9,194 | 21,148 | 21,345 | 192,848 | 196,245 | 1.8 |

1/ Average number during the year, excluding heifers not yet fresh.

2/ Excludes milk sucked by calves.

3/ Will not add due to rounding.

Sources :

USDA. Agricultural Marketing Service. *Dairy Market News*, page 12; Volume 79, Report 08; Issued February 24, 2012.

USDA. National Agricultural Statistics Service. Agricultural Statistics Board. *Milk Production*, February 2012.

MONTHLY SELECTED STATISTICS

PACIFIC NORTHWEST

ARIZONA

| Minimum Class Prices (3.5% B.F.) | Feb 2012 | Jan 2012 | Feb 2011 | Jan 2011 | Feb 2012 | Jan 2012 | Feb 2011 | Jan 2011 |
|---------------------------------------|----------|----------|----------|----------|-----------|----------|----------|----------|
| Class I Milk (\$/cwt.) | \$18.93 | \$20.70 | \$17.79 | \$17.10 | \$19.38 | \$21.15 | \$18.24 | \$17.55 |
| Class II Milk (\$/cwt.) | 16.94 | 17.67 | 17.97 | 16.79 | 16.94 | 17.67 | 17.97 | 16.79 |
| Class III Milk (\$/cwt.) | 16.06 | 17.05 | 17.00 | 13.48 | 16.06 | 17.05 | 17.00 | 13.48 |
| Class IV Milk (\$/cwt.) | 15.92 | 16.56 | 18.40 | 16.42 | 15.92 | 16.56 | 18.40 | 16.42 |
| Producer Prices | | | | | | | | |
| Producer Price Differential (\$/cwt.) | \$ 0.58 | \$ 0.71 | \$ 0.78 | \$ 2.09 | + | + | + | + |
| Butterfat (\$/pound) | 1.5739 | 1.7178 | 2.2967 | 2.0239 | + | + | + | + |
| Protein (\$/pound) | 2.6627 | 2.7326 | 2.5586 | 1.7590 | + | + | + | + |
| Other Solids (\$/pound) | 0.4541 | 0.5032 | 0.2310 | 0.2002 | + | + | + | + |
| Uniform Skim Price (\$/cwt.) | + | + | + | + | 11.75 | 12.52 | 10.73 | 9.61 |
| Uniform Butterfat Price (\$/pound) | + | + | + | + | 1.6002 | 1.7264 | 2.2357 | 1.9878 |
| Statistical Uniform Price (\$/cwt.) | \$16.64 | \$17.76 | \$17.78 | \$15.57 | \$16.94 | \$18.12 | \$18.18 | \$16.23 |
| Producer Data | | | | | | | | |
| Number of Producers | 625 * | 625 | 628 | 630 | 100 * | 100 | 100 | 100 |
| Avg. Daily Production (lbs.) | 36,725 * | 36,187 | 34,856 | 34,193 | 137,934 * | 132,402 | 130,058 | 124,082 |
| Producer Milk Ratios | | | | | | | | |
| Class I | 26.74% | 27.76% | 28.89% | 28.35% | 28.28% | 29.54% | 32.43% | 32.88% |
| Class II | 6.38% | 5.95% | 7.12% | 6.17% | 7.63% | 8.63% | 8.35% | 9.13% |
| Class III | 39.46% | 38.74% | 39.02% | 39.63% | 20.01% | 22.44% | 27.08% | 26.52% |
| Class IV | 27.42% | 27.55% | 24.97% | 25.85% | 44.08% | 39.39% | 32.14% | 31.47% |

+ Not Applicable. * Preliminary.

MONTHLY SUPPLEMENTAL STATISTICS

| Number of Handlers | Jan 2012 | Dec 2011 | Jan 2011 | Dec 2010 | Jan 2012 | Dec 2011 | Jan 2011 | Dec 2010 |
|--|-------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|
| Pool Handlers | 25 | 23 | 26 | 26 | 7 | 7 | 7 | 7 |
| <i>Distributing Plants</i> | 14 | 14 | 14 | 14 | 5 | 5 | 5 | 5 |
| <i>Supply Plants 1/</i> | 6 | 4 | 7 | 7 | 1 | 1 | 1 | 1 |
| <i>Cooperatives</i> | 5 | 5 | 5 | 5 | 1 | 1 | 1 | 1 |
| Producer-Handlers | 5 | 5 | 5 | 5 | 0 | 0 | 0 | 0 |
| Other Plants w/ Class I Use | 18 | 17 | 18 | 22 | 23 | 23 | 22 | 23 |
| Class I Route Disposition In Area | | | | | | | | |
| By Pool Plants | 174,631,567 | 177,343,104 | 175,248,364 | 174,867,773 | 98,471,935 | 93,815,320 | 98,259,546 | 96,097,716 |
| By Producer-Handlers | 7,282,227 | 7,338,332 | 7,921,154 | 8,754,709 | 0 | 0 | 0 | 0 |
| By Other Plants | 8,306,719 * | 7,784,258 | 8,185,510 | 10,194,890 | 6,153,926 * | 5,886,556 | 6,894,838 | 7,173,168 |
| Total | 190,220,513 | 192,465,694 | 191,355,028 | 193,817,372 | 104,625,861 | 99,701,876 | 105,154,384 | 103,270,884 |
| Producer-Handler Data | | | | | | | | |
| % Class I Use | 62.10% | 64.35% | 61.47% | 62.54% | 0.00% | 0.00% | 0.00% | 0.00% |
| % of Total In-Area Route Dispositions | 3.83% | 3.81% | 4.14% | 4.52% | 0.00% | 0.00% | 0.00% | 0.00% |

* Preliminary. 1/ Includes Cooperative Pool Manufacturing Plants

MONTHLY STATISTICAL SUMMARY

(Product pounds based upon reports of handlers)

| RECEIPTS, UTILIZATION AND CLASSIFICATION OF MILK | PACIFIC NORTHWEST | | | | ARIZONA | | | | |
|---|---------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|-------------|
| | Feb 2012 | Jan 2012 | Feb 2011 | Jan 2011 | Feb 2012 | Jan 2012 | Feb 2011 | Jan 2011 | |
| TOTAL PRODUCER MILK | 665,647,859 | 701,120,758 | 612,904,142 | 667,787,395 | 400,008,538 | 410,445,330 | 364,162,203 | 384,653,480 | |
| RECEIPTS FROM OTHER SOURCES | 12,854,158 | 16,724,959 | 12,435,384 | 12,408,437 | 1,959,964 | 3,700,245 | 3,000,884 | 2,582,121 | |
| OPENING INVENTORY | 37,901,518 | 35,287,001 | 36,929,464 | 35,368,361 | 20,958,967 | 22,054,647 | 21,899,827 | 21,096,547 | |
| TOTAL TO BE ACCOUNTED FOR | 716,403,535 | 753,132,718 | 662,268,990 | 715,564,193 | 422,927,469 | 436,200,222 | 389,062,914 | 408,332,148 | |
| UTILIZATION OF RECEIPTS | | | | | | | | | |
| Whole milk | 30,935,649 | 33,265,491 | 29,358,423 | 32,910,741 | 22,027,276 | 25,028,684 | 22,528,781 | 24,179,840 | |
| Flavored milk & milk drinks | 12,800,996 | 12,874,703 | 12,609,911 | 13,231,997 | 5,629,004 | 5,654,116 | 6,310,867 | 6,618,043 | |
| 2% milk | 65,444,442 | 71,355,846 | 64,785,459 | 70,431,960 | 31,512,284 | 36,202,797 | 32,961,221 | 35,769,248 | |
| 1% milk | 26,364,579 | 28,420,210 | 25,991,631 | 28,520,281 | 15,873,003 | 17,818,420 | 16,000,830 | 17,497,906 | |
| Skim milk | 25,199,876 | 27,397,012 | 27,519,037 | 28,900,899 | 12,050,616 | 13,356,805 | 12,929,197 | 13,792,102 | |
| Buttermilk | 1,344,870 | 1,318,305 | 1,195,072 | 1,252,486 | 406,848 | 411,113 | 404,731 | 402,407 | |
| CLASS I ROUTE DISP. IN AREA. | 162,090,412 | 174,631,567 | 161,459,533 | 175,248,364 | 87,499,031 | 98,471,935 | 91,135,627 | 98,259,546 | |
| Class I dispositions out of area | 15,388,430 | 16,476,259 | 14,651,720 | 14,279,659 | 24,147,227 | 25,343,987 | 21,583,681 | 22,672,111 | |
| Other Class I usage | 17,134,337 | 17,224,061 | 16,445,311 | 17,166,278 | 11,084,679 | 9,701,454 | 17,531,365 | 16,568,564 | |
| TOTAL CLASS I USE. | 194,613,179 | 208,331,887 | 192,556,564 | 206,694,301 | 122,730,937 | 133,517,376 | 130,250,673 | 137,500,221 | |
| TOTAL CLASS II USE | 51,841,989 | 51,420,846 | 49,855,876 | 48,006,242 | 31,201,078 | 36,001,771 | 30,923,864 | 35,744,918 | |
| TOTAL CLASS III USE | 262,834,280 | 272,839,371 | 243,698,531 | 266,731,290 | 80,051,978 | 92,087,235 | 98,782,246 | 102,222,166 | |
| TOTAL CLASS IV USE | 207,114,087 | 220,540,614 | 176,158,019 | 194,132,360 | 188,943,476 | 174,593,840 | 129,106,131 | 132,864,843 | |
| TOTAL ACCOUNTED FOR | 716,403,535 | 753,132,718 | 662,268,990 | 715,564,193 | 422,927,469 | 436,200,222 | 389,062,914 | 408,332,148 | |
| CLASSIFICATION OF RECEIPTS | | | | | | | | | |
| Producer milk: | Class I | 178,026,723 | 194,611,089 | 177,074,036 | 189,346,569 | 113,105,119 | 121,257,421 | 118,114,621 | 126,477,065 |
| | Class II | 42,478,840 | 41,700,200 | 43,636,107 | 41,210,326 | 30,511,781 | 35,432,698 | 30,401,201 | 35,126,579 |
| | Class III | 262,695,733 | 271,645,207 | 239,179,703 | 264,647,507 | 80,051,978 | 92,087,235 | 98,608,555 | 102,028,417 |
| | Class IV | 182,446,563 | 193,164,262 | 153,014,296 | 172,582,993 | 176,339,660 | 161,667,976 | 117,037,826 | 121,021,419 |
| Other receipts: | Class I | 16,586,456 | 13,720,798 | 15,482,528 | 17,347,732 | 9,625,818 | 12,259,955 | 12,136,052 | 11,023,156 |
| | Class II | 9,363,149 | 9,720,646 | 6,219,769 | 6,795,916 | 1/ | 1/ | 1/ | 1/ |
| | Class III | 138,547 | 1,194,164 | 4,518,828 | 2,083,783 | 1/ | 1/ | 1/ | 1/ |
| | Class IV | 24,667,524 | 27,376,352 | 23,143,723 | 21,549,367 | 13,293,113 | 13,494,937 | 12,764,659 | 12,655,512 |
| Avg. daily producer receipts | | 22,953,374 | 22,616,799 | 21,889,434 | 21,541,529 | 13,793,398 | 13,240,172 | 13,005,793 | 12,408,177 |
| Change From Previous Year | | 4.86% | 4.99% | -3.20% | -2.58% | 6.06% | 6.71% | 8.33% | 7.80% |
| Avg. daily Class I use | | 6,710,799 | 6,720,383 | 6,877,020 | 6,667,558 | 4,232,101 | 4,307,012 | 4,651,810 | 4,435,491 |
| Change From Previous Year | | -2.42% | 0.79% | 2.15% | -1.29% | -9.02% | -2.90% | 7.01% | 3.22% |

1/ Restricted - Included with Class IV.

HIGHLIGHTS THIS ISSUE:

- Market Summaries for February 2012
- February 2012 Class Prices
- Class I Price for April 2012
- Year End Financial Statements of the Market Administrator's Office
- USDA Kicks Off 150th Anniversary
- USDA Announces Recommended Decision to Amend the Mideast Federal Milk Order
- Major Uses of Land in the United States
- Annual Milk Cows and Milk Production

**ANNUAL MILK COWS AND MILK PRODUCTION,
2010 AND 2011**

The February 24, 2012, edition of *Dairy Market News* included a table featuring annual milk cows and milk production data for 2011 with comparisons to 2010. Data for 23 selected States can be found on page 5. The following are a few notable highlights:

- California had the most cows and milk production for both 2011 and 2010, while New Mexico had the highest milk production per cow.

- Wisconsin had the second highest milk production and number of cows for 2011 and 2010. Washington had the second highest level of milk per cow in 2011.

- Of the top 23 states, Missouri had the lowest levels of milk per cow and milk production, while Utah had the fewest number of milk cows.

- Arizona data showed increases in milk cows and production per cow. Annual production for 2011 increased 6.3 percent from 2010. Oregon and Washington also increased cows and production in 2011, increasing annual production by 3.3 and 4.5 percent, respectively. ♦