

The Market Administrator's Report

Facilitating the Efficient Marketing of Milk and Dairy Products

Pacific Northwest and Arizona Marketing Areas

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Data for March 2017

MARKET SUMMARIES FOR MARCH

Pacific Northwest (FO 124)

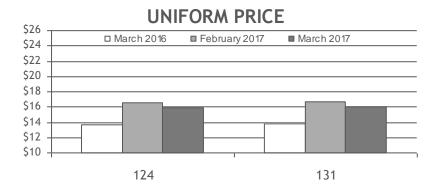
Producers delivered a total of 619.2 million pounds of milk to the market during March. Daily deliveries averaged 20.0 million pounds, up 1.4 percent from February. An estimated 446 producers delivered milk to the market during the month. Daily deliveries per producer averaged 44,784 pounds, up 1.4 percent from February.

Class I producer milk during March totaled 164.6 million pounds, 26.6 percent of total producer receipts. Daily usage averaged 5.3 million pounds, up 0.5 percent from February.

Arizona (FO 131)

Producers delivered a total of 458.0 million pounds of milk to the market during March. Daily deliveries averaged 14.8 million pounds, up 5.5 percent from February. An estimated 89 producers delivered milk to the market during the month. Daily deliveries per producer averaged 166,007 pounds, up 5.5 percent from February.

Class I producer milk during March totaled 111.5 million pounds, 24.3 percent of total producer receipts. Daily usage averaged 3.6 million pounds, up 0.5 percent from February.



Pool Quick Stats

| Producer Prices & | FO | 124 | FO | 131 |
|-------------------------|----------|----------|----------|----------|
| Component Levels | Feb | Mar | Feb | Mar |
| Uniform Price (at 3.5%) | \$16.58 | \$15.93 | \$16.73 | \$16.02 |
| Uniform Price (at test) | \$18.61 | \$17.62 | \$17.10 | \$16.18 |
| PPD | (\$0.30) | \$0.12 | | |
| Butterfat | \$2.4274 | \$2.4176 | , | /a |
| Protein | \$2.2348 | \$1.8198 | 117 | / a |
| Other Solids | \$0.2990 | \$0.3345 | | |
| Uniform Skim | n | ′a | \$8.47 | \$7.80 |
| Uniform Butterfat | 117 | a | \$2.4458 | \$2.4263 |
| Butterfat | 4.075% | 4.009% | 3.654% | 3.570% |
| Protein | 3.267% | 3.236% | | /2 |
| Other Solids | 5.752% | 5.749% | n/a | |

HIGHLIGHTS THIS ISSUE

- ✓ 2013 Packaged Fluid Milk Sales
- √ 2016 Dairy Market Statistics

Federal Order Price Summaries

FINAL CLASS PRICES

The March 2017 Final Class Prices were calculated using AMS commodity price surveys from March 4, 11, 18, and 25, and April 1, 2017. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/classcomponent.html.

| FINAL | Class I (FO124) | Class I (FO131) | Class II | Class III | Class IV | Butterfat | Protein | Other Solids | Nonfat Solids |
|----------|--------------------|--------------------|----------|-----------|----------|------------|------------|-----------------|------------------|
| Feb 2017 | \$18.63 | \$19.08 | \$16.52 | \$16.88 | \$15.59 | \$2.4247 | \$2.2348 | \$0.2990 | \$0.8166 |
| Mar 2017 | \$18.80 | \$19.25 | \$16.21 | \$15.81 | \$14.32 | \$2.4176 | \$1.8198 | \$0.3345 | \$0.6747 |
| Change | \$0.17 | \$0.17 | (\$0.31) | (\$1.07) | (\$1.27) | (\$0.0071) | (\$0.4150) | \$0.0355 | (\$0.1419) |

ADVANCED CLASS I PRICE

The May 2017 Advanced Price was calculated using AMS commodity price surveys from April 8 and 15, 2017. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advance.html.

| ADVANCED | Butterfat | Class III Skim | Class IV Skim | Base Skim | Base Class I | Class I (FO124) | Class I (FO131) | Class II Skim | Class II Non- fat Solids |
|----------|------------|-------------------|------------------|--------------|-----------------|--------------------|--------------------|------------------|-----------------------------|
| Apr 2017 | \$2.4483 | \$7.75 | \$6.08 | \$7.75 | \$16.05 | \$17.95 | \$18.40 | \$6.78 | \$0.7533 |
| May 2017 | \$2.3736 | \$7.14 | \$5.90 | \$7.14 | \$15.20 | \$17.10 | \$17.55 | \$6.60 | \$0.7333 |
| Change | (\$0.0747) | (\$0.61) | (\$0.18) | (\$0.61) | (\$0.85) | (\$0.85) | (\$0.85) | (\$0.18) | (\$0.0200) |

Commodity Price Summaries

AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

| | February | March | Change | | April | May | Change |
|-----------------|----------|----------|------------|-----------------|----------|----------|------------|
| Cheese | \$1.6871 | \$1.5551 | (\$0.1320) | Cheese | \$1.5793 | \$1.4884 | (\$0.0909) |
| Butter | \$2.1760 | \$2.1679 | (\$0.0081) | Butter | \$2.1932 | \$2.1315 | (\$0.0617) |
| Nonfat Dry Milk | \$0.9926 | \$0.8493 | (\$0.1433) | Nonfat Dry Milk | \$0.8506 | \$0.8294 | (\$0.0212) |
| Whey | \$0.4894 | \$0.5239 | \$0.0345 | Whey | \$0.5235 | \$0.5315 | \$0.0080 |

CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a net decrease in prices received for 40-pound blocks and a net decrease for 500-pound barrels. The survey of 40-pound blocks showed a net decrease of 4.56 cents between the March 18 and the April 15 surveys, to \$1.4985 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net decrease of 4.99 cents to \$1.4747 per pound.

The AMS butter price showed a net decrease of 5.84 cents between the weeks ending March 18 and April 15 from \$2.1915 per pound to \$2.1331 per pound. The AMS nonfat dry milk showed a net decrease of 2.03 cents since mid-March to \$0.8316 per pound. The average price for AMS whey showed a net increase of 0.23 cents since mid-March to \$0.5286 per pound.

Monthly Selected Statistics

| | PACIFIC NORTHWEST | | | | ARIZONA | | | |
|--------------------------------------|-------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| PRICE & POOL DATA | Mar 2017 | Feb 2017 | Mar 2016 | Feb 2016 | Mar 2017 | Feb 2017 | Mar 2016 | Feb 2016 |
| Producer Prices | | | | | | | | |
| Producer Price Differential (\$/cwt) | \$0.12 | (\$0.30) | (\$0.07) | \$0.28 | + | + | + | + |
| Butterfat (\$/pound) | 2.4176 | 2.4274 | 2.2028 | 2.3778 | + | + | + | + |
| Protein (\$/pound) | 1.8198 | 2.2348 | 1.9206 | 1.7389 | + | + | + | + |
| Other Solids (\$/pound) | 0.3345 | 0.2990 | 0.0501 | 0.0492 | + | + | + | + |
| Uniform Skim Price (\$/cwt) | + | + | + | + | \$7.80 | \$8.47 | \$6.22 | \$6.23 |
| Uniform Butterfat Price (\$/pound) | + | + | + | + | 2.4263 | 2.4458 | 2.2389 | 2.3681 |
| Statistical Uniform Price (\$/cwt) | \$15.93 | \$16.58 | \$13.67 | \$14.08 | \$16.02 | \$16.73 | \$13.84 | \$14.30 |
| Producer Data | | | | | | | | |
| Number of Producers | 446 | 446 | 448 | 558 | 89 | 89 | 93 | 94 |
| Avg. Daily Production (pounds) | 44,784 | 44,174 | 43,108 | 44,276 | 166,007 | 157,386 | 160,946 | 158,877 |
| Producer Milk Ratios | | | | | | | | |
| Class I | 26.59% | 26.82% | 28.00% | 22.27% | 24.33% | 25.54% | 24.27% | 24.04% |
| Class II | 7.22% | 7.22% | 8.23% | 6.29% | 9.18% | 9.12% | 10.67% | 10.09% |
| Class III | 30.42% | 30.42% | 27.66% | 41.10% | 22.57% | 14.77% | 25.90% | 23.16% |
| Class IV | 35.77% | 35.54% | 36.11% | 30.34% | 43.92% | 50.57% | 39.16% | 42.71% |
| Market Shrinkage | | | | | | | | |
| Pounds | 10,149,060 | 8,605,623 | 13,956,733 | 10,678,375 | 908,468 | 1,776,355 | 2,363,301 | 1,856,144 |
| % of Producer Milk | 1.64% | 1.56% | 2.33% | 1.49% | 0.20% | 0.45% | 0.51% | 0.43% |

⁺ Not Applicable. Preliminary data indicated in **bold**.

Monthly Supplemental Statistics

| | PAC | PACIFIC NORTHWEST | | | | ARIZONA | | | |
|---|-------------|-------------------|---------------|-------------|------------|------------|------------|------------|--|
| SUPPLEMENTAL DATA | Feb | Jan | Feb | Jan | Feb | Jan | Feb | Jan | |
| | 2017 | 2017 | 2016 | 2016 | 2017 | 2017 | 2016 | 2016 | |
| Number of Handlers | | | | | | | | | |
| Pool Handlers | 23 | 23 | 24 | 24 | 8 | 8 | 7 | 7 | |
| Distributing Plants | 12 | 12 | 12 | 11 | 6 | 6 | 5 | 5 | |
| Supply Plants 1/ | 4 | 4 | 6 | 7 | 1 | 1 | 1 | 1 | |
| Cooperatives | 7 | 7 | 6 | 6 | 1 | 1 | 1 | 1 | |
| Producer-Handlers | 5 | 5 | 5 | 5 | 0 | 0 | 0 | 0 | |
| Other Plants w/ Class I Use | 20 | 21 | 22 | 20 | 22 | 23 | 27 | 27 | |
| Class I Route Disposition In Area | | | | | | | | | |
| By Pool Plants | 135,822,553 | 152,281,876 | 145,112,644 | 153,593,533 | 73,997,192 | 81,819,674 | 81,113,633 | 85,743,761 | |
| By Producer-Handlers | 6,095,549 | 7,067,159 | 6,367,007 | 6,308,741 | 0 | 0 | 0 | 0 | |
| By Other Plants | 11,322,269 | 13,654,008 | 11,255,003 | 11,163,189 | 8,077,965 | 8,867,771 | 7,732,790 | 7,830,162 | |
| Total | 153,240,371 | 173,003,043 | 162,734,654 | 171,065,463 | 82,075,157 | 90,687,445 | 88,846,423 | 93,573,923 | |
| Producer-Handler Data | | | | | | | | | |
| % Class I Use | 55.57% | 60.73% | 54.82% | 55.82% | 0.00% | 0.00% | 0.00% | 0.00% | |
| % of Total In-Area Route Dispositions | 3.98% | 4.08% | 3.91% | 3.69% | 0.00% | 0.00% | 0.00% | 0.00% | |
| Proliminary data indicated in hold 1/ Inc | · | tive Doel Man | ufacturing DI | anto | | | | | |

Preliminary data indicated in bold. 1/ Includes Cooperative Pool Manufacturing Plants.

Monthly Statistical Summary

| | PA | CIFIC NO | DRTHWE | ST | ARIZONA | | | |
|----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| RECEIPTS & UTILIZATION | Mar | Feb | Mar | Feb | Mar | Feb | Mar | Feb |
| RECEIF 13 & OTILIZATION | 2017 | 2017 | 2016 | 2016 | 2017 | 2017 | 2016 | 2016 |
| Receipts of Milk | | | | | | | | |
| Total Producer Milk | 619,178,089 | 551,642,867 | 598,677,671 | 716,471,877 | 458,012,389 | 392,205,273 | 464,007,939 | 433,099,196 |
| Receipts From Other Sources | 8,573,940 | 12,043,915 | 30,007,478 | 9,914,910 | 2,880,907 | 2,362,695 | 4,734,544 | 2,878,379 |
| Opening Inventory | 36,885,711 | 32,501,637 | 36,286,009 | 44,199,390 | 22,618,299 | 25,395,365 | 22,479,914 | 24,303,249 |
| Total To Be Accounted For | 664,637,740 | 596,188,419 | 664,971,158 | 770,586,177 | 483,511,595 | 419,963,333 | 491,222,397 | 460,280,824 |
| Utilization of Receipts | | | | | | | | |
| Whole milk | 41,793,218 | 37,675,819 | 38,955,238 | 37,743,400 | 26,440,939 | 23,495,767 | 26,388,139 | 24,573,225 |
| Flavored milk & drinks | 14,602,007 | 12,744,084 | 13,667,168 | 12,607,577 | 7,563,116 | 7,219,668 | 6,996,374 | 7,320,113 |
| 2% milk | 54,984,399 | 50,145,288 | 56,443,049 | 54,283,421 | 28,003,785 | 25,907,293 | 30,566,388 | 28,653,233 |
| 1% milk | 23,458,550 | 21,324,249 | 25,369,560 | 23,906,642 | 12,161,265 | 11,382,316 | 13,779,468 | 13,256,715 |
| Skim milk | 13,805,516 | 12,583,105 | 15,969,710 | 15,113,795 | 6,384,685 | 5,992,148 | 7,751,559 | 7,310,347 |
| Buttermilk | 1,579,005 | 1,350,008 | 1,639,340 | 1,457,809 | 2/ | 2/ | 2/ | 2/ |
| Class I dispostions in area | 150,222,695 | 135,822,553 | 152,044,065 | 145,112,644 | 80,553,790 | 73,997,192 | 85,481,928 | 81,113,633 |
| Class I dispositions out of area | 11,517,692 | 10,136,444 | 11,631,287 | 10,454,528 | 30,719,076 | 27,080,018 | 25,007,878 | 22,852,766 |
| Other Class I usage | 22,668,902 | 20,963,367 | 21,041,747 | 20,149,496 | 12,753,700 | 12,812,201 | 13,494,036 | 11,665,204 |
| Utilization by Class | | | | | | | | |
| Total Class I Use | 184,409,289 | 166,922,364 | 184,717,099 | 175,716,668 | 124,026,566 | 113,889,411 | 123,983,842 | 115,631,603 |
| Total Class II Use | 48,069,239 | 42,144,722 | 53,847,271 | 51,914,379 | 43,467,554 | 36,803,442 | 50,994,612 | 45,011,209 |
| Total Class III Use | 188,811,024 | 168,081,045 | 165,608,319 | 294,853,277 | 103,382,318 | 1/ | 120,189,844 | 100,553,610 |
| Total Class IV Use | 243,348,188 | 219,040,288 | 260,798,469 | 248,101,853 | 212,635,157 | 269,270,480 | 196,054,099 | 199,084,402 |
| Total Accounted For | 664,637,740 | 596,188,419 | 664,971,158 | 770,586,177 | 483,511,595 | 419,963,333 | 491,222,397 | 460,280,824 |

| | PA | CIFIC NO | ORTHWE: | ST | ARIZONA | | | | |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|
| CLASSIFICATION OF | Mar | Feb | Mar | Feb | Mar | Feb | Mar | Feb | |
| RECEIPTS | 2017 | 2017 | 2016 | 2016 | 2017 | 2017 | 2016 | 2016 | |
| Producer milk | | | | | | | | | |
| Class I | 164,648,846 | 147,968,037 | 167,650,117 | 159,524,821 | 111,454,281 | 100,176,236 | 112,608,552 | 104,101,193 | |
| Class II | 44,689,615 | 39,808,610 | 49,289,740 | 45,064,783 | 42,032,290 | 35,771,213 | 49,516,195 | 43,682,695 | |
| Class III | 188,377,524 | 167,792,459 | 165,608,319 | 294,463,421 | 103,380,813 | 57,933,226 | 120,188,614 | 100,303,821 | |
| Class IV | 221,462,104 | 196,073,761 | 216,129,495 | 217,418,852 | 201,145,005 | 198,324,598 | 181,694,578 | 185,011,487 | |
| Other receipts | | | | | | | | | |
| Class I | 19,760,443 | 18,954,327 | 17,066,982 | 16,191,847 | 12,572,285 | 13,713,175 | 11,375,290 | 11,530,410 | |
| Class II | 3,379,624 | 2,336,112 | 4,557,531 | 6,849,596 | 1,435,264 | 1/ | 1,478,417 | 1/ | |
| Class III | 1/ | 1/ | 0 | 1/ | 1/ | 0 | 1/ | 1/ | |
| Class IV | 22,319,584 | 23,255,113 | 44,668,974 | 31,072,857 | 11,491,657 | 14,044,885 | 14,360,751 | 15,651,218 | |
| Avg. daily producer receipts | 19,973,487 | 19,701,531 | 19,312,183 | 24,705,927 | 14,774,593 | 14,007,331 | 14,967,998 | 14,934,455 | |
| Change From Previous Year | 3.42% | -20.26% | 19.81% | 51.76% | -1.29% | -6.21% | 6.65% | 9.16% | |
| Avg. daily Class I use | 5,948,687 | 5,961,513 | 5,958,616 | 6,059,195 | 4,000,857 | 4,067,479 | 3,999,479 | 3,987,297 | |
| Change From Previous Year | -0.17% | -1.61% | 1.60% | -1.41% | 0.03% | 2.01% | 0.66% | 1.18% | |

^{1/} Restricted - Included with Class IV. 2/ Restricted - Included with Flavored milk and drinks.

USDA News

REPORT ON PACKAGED FLUID MILK SALES IN FEDERAL MILK ORDER MARKETS By Size and Type of Container And Distribution Method During November 2013

The 2013 Packaged Fluid Milk Sales Report was released in April 2017 by the Central Order Market Administrator's office on behalf of USDA's Agricultural Marketing Service. The report publishes information relating to the containers in which fluid milk products are sold, and the methods of distribution used to market these items by handlers regulated under Federal milk marketing orders in November 2013. Tables in the report provide historical information from past surveys and detailed information from the current survey. Information is presented for individual orders and for all orders combined. The data in the report are percentages of total fluid milk products sold by handlers regulated under the 10 marketing orders. The number of each size of container can be approximated by using the additional information as shown in the appendices at the end of the report.

Handlers regulated under Federal milk orders process approximately three-quarters of all the fluid milk products sold in the United States. In general, the sizes and types of containers, and methods of distribution used to market this production would be representative of the entire country. In addition, although these surveys are based on November fluid milk sales, the relationships shown would be representative in other months of the year.

This is the twenty-eighth report in a series. Similar data have been distributed based on surveys made in November 1963 through 1967, 1969, and every other year thereafter. **T**

Source: USDA. Agricultural Marketing Service. Dairy Programs. "Packaged Fluid Milk Sales in Federal Milk Order Markets" Available at www.fmmacentral.com/statistical_reports.html.

DAIRY MARKET STATISTICS FOR 2016 NOW AVAILABLE

USDA's Agricultural Marketing Service (AMS) has released an annual summary of market statistics for 2016 on dairy products collected and compiled by Dairy Programs of AMS, and published in "Dairy Market News," a weekly report. Similar data have been published for the period 1940 through 2015. The 2016 report, as well as select prior years, is available at: www.ams.usda.gov/market-news/dairy-market-statistics-annual-summaries.

The summary includes statistics on weekly storage holdings of dairy products, Chicago Mercantile Exchange dairy product cash markets, spot shipments of fluid milk and cream, organic reports, and other miscellaneous dairy related information.

In addition to the printed report, Market News information is carried by news services and by newspapers, radio and television. Information also is available by telephone from Market News reporters. Some information is provided around the clock by recorded telephone messages (608-422-8602). **

Source: USDA. Agricultural Marketing Service. Dairy Programs. "Dairy Market News." Released April 2017.

Federal Order Statistics for March 2017

| Federal Order Name (Number) | Producer Deliveries | Class I Receipts | Class I Utilization | Class I Price | Uniform Price |
|--------------------------------|------------------------|---------------------|------------------------|------------------|------------------|
| | - million | pounds - | | - per cwt (a | t location) - |
| Northeast (FO 1) | 2,396.0 | 768.3 | 32.07% | \$20.15 | \$17.30 |
| Appalachian (FO 5) | 502.7 | 350.7 | 69.75% | \$20.30 | \$19.06 |
| Florida (FO 6) | 235.5 | 196.5 | 83.42% | \$22.30 | \$21.28 |
| Southeast (FO 7) | 513.2 | 334.8 | 65.23% | \$20.70 | \$19.15 |
| Upper Midwest (FO 30) | 2,936.4 | 292.0 | 9.94% | \$18.70 | \$16.05 |
| Central (FO 32) | 1,495.4 | 428.5 | 28.66% | \$18.90 | \$16.24 |
| Mideast (FO 33) | 1,855.7 | 566.0 | 30.50% | \$18.90 | \$16.43 |
| Pacific Northwest (FO 124) | 619.2 | 164.6 | 26.59% | \$18.80 | \$15.93 |
| Southwest (FO 126) | 1,239.4 | 363.4 | 29.32% | \$19.90 | \$17.00 |
| Arizona (FO 131) | 458.0 | 111.5 | 24.33% | \$19.25 | \$16.02 |

For links to Market Administrator's webpages, see www.fmmaseattle.com/links.html.



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