



The Market Administrator's Report

Facilitating the Efficient Marketing of Milk

Pacific Northwest and Arizona Marketing Areas

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May 2012

Data for April 2012

MARKET SUMMARIES FOR APRIL

Pacific Northwest (FO 124)

Producers delivered a total of 637.3 million pounds of milk to the market during April. Daily deliveries averaged 21.2 million pounds, down 8.4 percent from March. An estimated 617 producers delivered milk to the market during the month. Comparisons to March 2012 are biased due to historically eligible milk not pooled in April. Daily deliveries per producer averaged 34,428 pounds, down 7.4 percent from March.

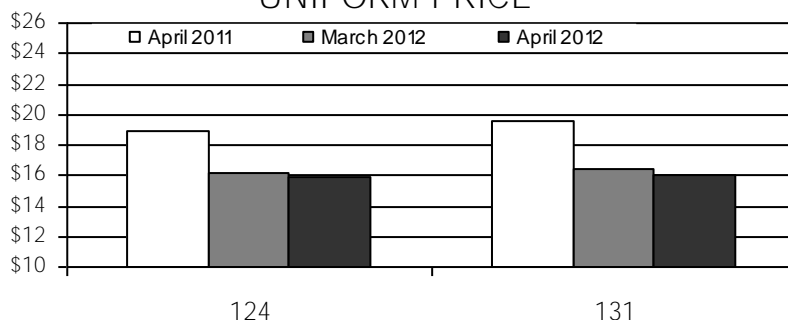
Class I producer milk during April totaled 175.4 million pounds, 27.5 percent of total producer receipts. Daily usage averaged 5.8 million pounds, down 5.2 percent from March. 🐄

Arizona (FO 131)

Producers delivered a total of 425.7 million pounds of milk to the market during April. Daily deliveries averaged 14.2 million pounds, up 1.2 percent from March. An estimated 95 producers delivered milk to the market during the month. Daily deliveries per producer averaged 149,370 pounds, up 1.2 percent from March.

Class I producer milk during April totaled 118.2 million pounds, 27.8 percent of total producer receipts. Daily usage averaged 3.9 million pounds, up 0.6 percent from March. 🐄

UNIFORM PRICE



Pool Quick Stats

Producer Prices & Component Levels	FO 124		FO 131	
	Mar	Apr	Mar	Apr
Uniform Price (at 3.5%)	\$16.14	\$15.87	\$16.40	\$16.02
Uniform Price (at test)	\$17.23	\$16.75	\$16.42	\$16.00
PPD	\$0.42	\$0.15		
Butterfat	\$1.5297	\$1.5645	n/a	
Protein	\$2.6571	\$2.6568	n/a	
Other Solids	\$0.4239	\$0.4048	n/a	
Uniform Skim			\$11.37	\$10.93
Uniform Butterfat		n/a	\$1.5510	\$1.5635
Butterfat	3.833%	3.779%	3.516%	3.485%
Protein	3.204%	3.148%	n/a	
Other Solids	5.732%	5.753%	n/a	

HIGHLIGHTS THIS ISSUE

- ✓ USDA Celebrates 150 Years
- ✓ Commodity Costs and Returns: Dairy
- ✓ Analysis of Hauling Charges & Producer Milk: May 2011

Federal Order Price Summaries

FINAL CLASS PRICES

The April 2012 Final Class Prices were calculated using NASS/AMS commodity price surveys from March 31, April 7, 14, 21 and 28, 2012. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/finalprice.htm.

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class II	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Mar 2012	\$18.20	\$18.65	\$16.59	\$15.72	\$15.35	\$1.5297	\$2.6571	\$0.4239	\$1.1516
Apr 2012	\$17.56	\$18.01	\$16.20	\$15.72	\$14.80	\$1.5645	\$2.6568	\$0.4048	\$1.0728
Change	(\$0.64)	(\$0.64)	(\$0.39)	\$0.00	(\$0.55)	\$0.0348	(\$0.0003)	(\$0.0191)	(\$0.0788)

ADVANCED CLASS I PRICE

The June 2012 Advanced Price was calculated using AMS commodity price surveys from May 12 and 19, 2012. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advanceprice.htm.

ADVANCED	Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non- fat Solids
May 2012	\$1.5633	\$10.76	\$9.77	\$10.76	\$15.85	\$17.75	\$18.20	\$10.47	\$1.1633
Jun 2012	\$1.4279	\$10.61	\$8.72	\$10.61	\$15.24	\$17.14	\$17.59	\$9.42	\$1.0467
Change	(\$0.1354)	(\$0.15)	(\$1.05)	(\$0.15)	(\$0.61)	(\$0.61)	(\$0.61)	(\$1.05)	(\$0.1166)

Commodity Price Summaries

NASS/AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

	March	April	Change
Cheese	\$1.5248	\$1.5361	\$0.0113
Butter	\$1.4347	\$1.4634	\$0.0287
Nonfat Dry Milk	\$1.3310	\$1.2514	(\$0.0796)
Whey	\$0.6107	\$0.5921	(\$0.0186)

AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

	May	June	Change
Cheese	\$1.5431	\$1.5243	(\$0.0188)
Butter	\$1.4624	\$1.3506	(\$0.1118)
Nonfat Dry Milk	\$1.2642	\$1.1460	(\$0.1182)
Whey	\$0.6022	\$0.5355	(\$0.0667)

CURRENT COMMODITY PRICES

* Note: Effective April 1, 2012, commodity price data collected by AMS *

The AMS survey of cheddar cheese prices showed a net increase in price received for 40-pound blocks and a net decrease for 500-pound barrels. The survey of 40-pound blocks showed a net increase of 0.81 cents between the April 14 and the May 19 surveys, to \$1.5271 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net decrease of 2.20 cents to \$1.4887 per pound.

The AMS butter price showed a decrease of 11.29 cents between the weeks ending April 14 and May 19 from \$1.4481 per pound to \$1.3352 per pound. The AMS nonfat dry milk showed a decrease of 12.18 cents since mid-April to \$1.1449 per pound. The average price for AMS whey showed a decrease of 4.92 cents since mid-April to \$0.5436 per pound.

A current summary of various commodity prices is available at www.fmmaseattle.com/prices.htm. 

Industry News

AGRICULTURAL STATISTICS: A HISTORICAL TIMELINE

USDA's National Agricultural Statistics Service (NASS) has compiled a historical timeline of agriculture in the US, spanning from the late 18th century to the present day. This history is separated into five periods important to the evolution of agricultural statistics and the present-day NASS:

- Early Beginnings (1776-1859)
- The Founding Period (1860-1899)
- Era of Turbulent Growth (1900-1939)
- Era of Computerization & Research (1940-1979)
- Era of Expanding Horizons (1980-2020)

Each of these time periods will be highlighted in upcoming editions of *The Market Administrator's Report*.

Visit NASS's website at [www.nass.usda.gov/About_NASS/Time Line/](http://www.nass.usda.gov/About_NASS/Time_Line/) to view NASS's timeline, and find out more about agriculture's history in the US. Additionally, in celebration of USDA's 150th anniversary, NASS is hosting an online scavenger hunt now through May 31, 2012. See the timeline webpage noted above for details. 🐾

Source: USDA's National Agricultural Statistics Service.

NEW AGRICULTURAL MARKETING SERVICE ADMINISTRATOR

USDA's Marketing and Regulatory Programs announced that David R. Shipman has been named the Administrator for the Agricultural Marketing Service (AMS). As Administrator, Mr. Shipman is responsible for a wide range of programs that facilitate the domestic and international marketing of US agricultural products, including Federal Milk Marketing Orders. Since August of 2011, Mr. Shipman has lead the agency as Acting Administrator.

Prior to joining AMS, Mr. Shipman served as the Deputy Administrator for USDA's Grain Inspection, Packers and Stockyard Administration where he worked with the grain industry to establish quality standards, deliver independent third party inspection services, and provide technical support to address non-tariff trade barriers and facilitate the marketing of agricultural products around the world. Mr. Shipman was recognized for his contribution to the US Government and American Agriculture by both former Presidents Bill Clinton and George W. Bush with the President's distinguished service award. 🐾

USDA CELEBRATES 150 YEARS

The following is an excerpt of a Presidential Proclamation issued May 14, 2012. The full proclamation is available online at www.whitehouse.gov.



On May 15, 1862, President Abraham Lincoln signed legislation to establish the United States Department of Agriculture (USDA) and codified a commitment to the health of our people and our land. One hundred and fifty years later, USDA continues to realize that vision of service by applying sound public policy and science to an evolving food and agriculture system.

The USDA has stood shoulder-to-shoulder with the American people for generations. During the Great Depression, the Department helped bring an end to the Dust Bowl by promoting soil conservation. Through two World Wars, the Victory Garden Program fed troops and families around the world. The USDA worked to bring electric power to rural communities, establish the Supplemental Nutrition Assistance and School Lunch Programs, implement our Nation's food safety regulations, and protect our forests and private lands. For one-and-a-half centuries, USDA has empowered communities across our country and helped ensure we leave our children a future rich with promise and possibility.

As we commemorate this historic milestone, we pay tribute to the men and women of USDA, past and present, who have faithfully served our Nation for 150 years. For their commitment, our fields grow richer, our abundance grows greater, and our country stands stronger. 🐾

Industry News

ANALYSIS OF HAULING CHARGES AND PRODUCER MILK BY LOCATION AND SIZE RANGE OF PRODUCTION

The Market Administrator's Office recently released a study of hauling charges of milk pooled on the Pacific Northwest Order. Major findings are listed below, and the table on page 5 shows hauling rates by state and county. A copy of the full study can be found on the Market Administrator's web site at: www.fmmaseattle.com/statistics/Haulstudy11.pdf.

Major findings of this study include:

1. In May 2011, the weighted average hauling charges on the Pacific Northwest Order was 60.34 cents per hundredweight, up 0.47 cents from May 2010.
2. By state, Oregon had the lowest weighted average hauling charge, followed by Idaho, California, and Washington.
3. In general, hauling charges in the Northwest appear to be determined by the density of farms in a region; the size of dairy farms and their proximity to metropolitan areas or areas of intense milk processing. Although the size of a dairy farm could be an economic factor used to determine hauling charges, such a direct relationship is not clearly evident in the data.
4. Based on producer milk pooled, the average monthly deliveries per producer for the Pacific Northwest Order was 1,224,010 pounds, a 146,242 pound increase from May 2010.

USDA RELEASES 2011 ESTIMATE OF COMMODITY COSTS AND RETURNS: DAIRY

On May 1, 2012, the USDA's Economic Research Service (ERS) released data for the US and regional cost and return estimates for the most recent two years (2010-2011). These estimates are presented for the US and ERS Farm Resource Regions for most commodities (including dairy) and are updated biannually with preliminary estimates released during the first week of May and final estimates released during the first week of October.

The ERS data is available at www.ers.usda.gov/Data/CostsAndReturns and details the gross value of production, operating costs, other costs and allocated overhead for the US and six ERS Farm Resource Regions. For data related to the Pacific Northwest and Arizona, refer to the "Fruitful Rim" Region, an area that covers most of Washington, the western side of Oregon, most of California, the southern region of Idaho, most of Arizona, and parts of Texas and Florida.

The Fruitful Rim's estimated gross value of milk production for 2011 was \$20.97 per cwt: \$3.97 above 2010's gross value, but \$1.04 below the US average for 2011. Estimated operating costs for the Fruitful Rim were \$18.41 per cwt for 2011, \$0.40 above the 2011 US average, and \$6.80 above the region's operating costs for 2010. The marked increase in costs is due to the increased cost of purchased feed. The Fruitful Rim's purchased feed cost was \$7.25 in 2010 and \$12.52 in 2011, the highest cost for the six regions.

The estimated value of milk production less operating costs for the Fruitful Rim region was \$2.56 for 2011, down from \$5.39 in 2010, a 52.5 percent decrease. Nationally, the average value of production less operating costs was \$4.00 per cwt, down slightly from \$4.96 in 2010.

When incorporating allocated overhead costs, such as hired labor, taxes, and estimated opportunity costs of unpaid labor and machinery, the total cost of production for the Fruitful Rim was \$23.23 in 2011, a \$6.86 increase from 2010. The value of production less total costs (including the allocated overhead) resulted in a loss of \$2.26 per cwt for the Fruitful Rim and a loss of \$3.73 nationally in 2011.

Source: "Commodity Costs and Returns: Data" published May 1, 2012 by USDA's Economic Research Service.

Hauling Charges by State & County

Pacific Northwest Order 1/

State & County	May 2010 2/	May 2011 2/	Change
	<i>Cents per Cwt.</i>		
California			
Siskiyou	56.09	58.60	2.51
<i>Weighted Average California</i>	<i>56.09</i>	<i>58.60</i>	<i>2.51</i>
Idaho			
Bonner, Boundary, Latah & Lincoln	87.50	57.08	(30.42)
<i>Weighted Average Idaho</i>	<i>87.50</i>	<i>57.08</i>	<i>(30.42)</i>
Oregon 3/			
Benton	54.96	59.83	4.87
Clackamas	54.74	52.09	(2.65)
Clatsop	46.40	46.25	(0.15)
Coos	14.09	13.35	(0.74)
Josephine	52.23	55.63	3.40
Klamath	47.67	53.38	5.71
Lane	47.93	53.32	5.39
Linn	48.76	56.63	7.87
Marion	48.77	50.92	2.15
Polk	52.38	53.52	1.14
Tillamook	23.20	23.04	(0.16)
Washington	55.08	57.54	2.46
Restricted - Eastern OR 4/	68.69	67.01	(1.68)
Restricted - Western OR 5/	46.34	51.09	4.75
<i>Weighted Average Oregon</i>	<i>40.63</i>	<i>42.66</i>	<i>2.03</i>
Washington			
Adams	78.49	76.77	(1.72)
Benton	69.80	69.42	(0.38)
Clark & Cowlitz	23.63	23.92	0.29
Franklin	68.34	68.10	(0.24)
Grant & Kittitas	75.58	79.46	3.88
Grays Harbor, Clallam & Jefferson	36.72	37.85	1.13
King	46.55	50.43	3.88
Klickitat	13.23	12.36	(0.87)
Lewis	59.42	58.96	(0.46)
Pacific	56.46	58.38	1.92
Skagit	50.51	51.87	1.36
Snohomish & Island	50.69	53.10	2.41
Spokane & Lincoln	83.61	87.44	3.83
Stevens	85.47	90.32	4.85
Thurston & Pierce	35.61	37.56	1.95
Wahkiakum	49.26	49.31	0.05
Whatcom	49.71	53.99	4.28
Yakima	74.58	71.07	(3.51)
<i>Weighted Average Washington</i>	<i>64.58</i>	<i>64.58</i>	<i>0.00</i>
Pacific Northwest Order	59.87	60.34	0.47

1/ Data obtained from producer payrolls submitted by handlers.

2/ In 2010 hauling charges based on milk pooled. In 2011, eligible milk not pooled due to price relationships between the Class IV Price and the Uniform Price was included in the weighted average hauling charges shown in this table.

3/ For this study, restricted counties in Oregon were combined with other restricted counties by region. See footnotes 4 & 5 for a list of counties associated with each region.

4/ Restricted counties include: Deschutes, Morrow and Umatilla (in both 2010 & 2011 for all three counties).

5/ Restricted counties include: Jackson, Multnomah and Yamhill (in both 2010 & 2011 for all three counties).

Monthly Selected Statistics

PRICE & POOL DATA	PACIFIC NORTHWEST				ARIZONA			
	Apr 2012	Mar 2012	Apr 2011	Mar 2011	Apr 2012	Mar 2012	Apr 2011	Mar 2011
<i>Minimum Class Prices (3.5% B.F.)</i>								
Class I Milk (\$/cwt)	\$17.56	\$18.20	\$21.33	\$20.13	\$18.01	\$18.65	\$21.78	\$20.58
Class II Milk (\$/cwt)	16.20	16.59	19.66	18.83	16.20	16.59	19.66	18.83
Class III Milk (\$/cwt)	15.72	15.72	16.87	19.40	15.72	15.72	16.87	19.40
Class IV Milk (\$/cwt)	14.80	15.35	19.78	19.41	14.80	15.35	19.78	19.41
<i>Producer Prices</i>								
Producer Price Differential (\$/cwt)	\$0.15	\$0.42	\$2.08	\$0.03	+	+	+	+
Butterfat (\$/pound)	1.5645	1.5297	2.2113	2.2859	+	+	+	+
Protein (\$/pound)	2.6568	2.6571	2.4984	3.3024	+	+	+	+
Other Solids (\$/pound)	0.4048	0.4239	0.2902	0.2665	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	\$10.93	\$11.37	\$12.20	\$12.09
Uniform Butterfat Price (\$/pound)	+	+	+	+	1.5635	1.5510	2.2235	2.2956
Statistical Uniform Price (\$/cwt)	\$15.87	\$16.14	\$18.95	\$19.43	\$16.02	\$16.40	\$19.56	\$19.70
<i>Producer Data</i>								
Number of Producers	617	624	631	630	95	95	100	98
Avg. Daily Production (pounds)	34,428	37,172	36,129	35,379	149,370	147,591	136,048	135,979
<i>Producer Milk Ratios</i>								
Class I	27.53%	26.60%	26.86%	28.67%	27.77%	27.92%	28.49%	29.45%
Class II	6.78%	6.03%	6.43%	7.62%	7.14%	7.45%	6.31%	6.90%
Class III	35.50%	40.86%	39.59%	39.76%	22.02%	22.98%	27.35%	22.80%
Class IV	30.19%	26.51%	27.12%	23.95%	43.07%	41.65%	37.85%	40.85%

+ Not Applicable. Preliminary data indicated in *bold*.

Monthly Supplemental Statistics

SUPPLEMENTAL DATA	PACIFIC NORTHWEST				ARIZONA			
	Mar 2012	Feb 2012	Mar 2011	Feb 2011	Mar 2012	Feb 2012	Mar 2011	Feb 2011
<i>Number of Handlers</i>								
Pool Handlers	25	25	26	26	7	7	7	7
<i>Distributing Plants</i>	14	14	14	14	5	5	5	5
<i>Supply Plants 1/</i>	6	6	7	7	1	1	1	1
<i>Cooperatives</i>	5	5	5	5	1	1	1	1
Producer-Handlers	5	5	4	4	0	0	0	0
Other Plants w/ Class I Use	17	18	19	18	23	23	22	21
<i>Class I Route Disposition In Area</i>								
By Pool Plants	173,856,269	162,090,412	177,124,522	161,459,533	95,758,825	87,499,031	94,449,725	91,135,627
By Producer-Handlers	7,285,801	6,821,989	7,103,255	6,833,980	0	0	0	0
By Other Plants	8,374,083	7,317,125	8,915,397	6,133,137	5,891,370	5,391,840	6,690,076	6,105,747
Total	189,516,153	176,229,526	193,143,174	174,426,650	101,650,195	92,890,871	101,139,801	97,241,374
<i>Producer-Handler Data</i>								
% Class I Use	64.02%	59.76%	64.85%	65.89%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	3.84%	3.87%	3.68%	3.92%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in *bold*. 1/ Includes Cooperative Pool Manufacturing Plants.

Monthly Statistical Summary

RECEIPTS & UTILIZATION	PACIFIC NORTHWEST				ARIZONA			
	Apr 2012	Mar 2012	Apr 2011	Mar 2011	Apr 2012	Mar 2012	Apr 2011	Mar 2011
<i>Receipts of Milk</i>								
Total Producer Milk	637,254,655	719,061,026	683,916,285	690,953,614	425,704,903	434,655,999	408,144,743	413,105,152
Receipts From Other Sources	9,834,593	10,874,040	11,833,389	12,226,463	3,057,445	2,991,879	1,958,735	1,923,951
Opening Inventory	33,043,109	35,387,236	40,055,099	35,066,900	21,787,743	23,414,647	23,615,232	21,028,042
Total To Be Accounted For	680,132,357	765,322,302	735,804,773	738,246,977	450,550,091	461,062,525	433,718,710	436,057,145
<i>Utilization of Receipts</i>								
<i>Whole milk</i>	31,284,007	33,485,466	31,888,906	33,363,274	23,199,700	24,626,146	23,511,326	23,586,362
<i>Flavored milk & drinks</i>	12,447,915	12,865,754	12,497,934	13,413,696	5,838,542	5,315,683	6,207,692	5,871,031
<i>2% milk</i>	65,667,081	70,916,775	68,785,315	71,368,964	32,767,808	35,246,917	34,090,249	34,388,865
<i>1% milk</i>	26,596,033	28,203,254	27,300,382	27,953,403	16,473,007	17,110,606	16,768,550	16,722,366
<i>Skim milk</i>	25,333,294	26,871,917	27,415,786	29,520,087	12,073,072	13,007,417	12,979,391	13,422,347
<i>Buttermilk</i>	1,284,355	1,513,103	1,332,452	1,505,098	388,475	452,056	411,206	458,754
Class I dispositions in area	162,612,685	173,856,269	169,220,775	177,124,522	90,740,604	95,758,825	93,968,414	94,449,725
Class I dispositions out of area	12,745,297	15,766,297	15,093,178	16,085,048	24,448,659	25,457,690	23,469,124	25,356,048
Other Class I usage	16,218,261	17,579,921	18,339,430	19,913,849	14,033,206	11,187,110	12,596,628	14,659,578
<i>Utilization by Class</i>								
Total Class I Use	191,576,243	207,202,487	202,653,383	213,123,419	129,222,469	132,403,625	130,034,166	134,465,351
Total Class II Use	50,621,596	51,870,748	51,185,719	62,518,609	31,747,689	33,438,023	26,419,762	30,236,656
Total Class III Use	226,735,078	293,876,401	271,919,630	275,026,224	93,749,827	99,904,079	111,722,701	94,168,722
Total Class IV Use	211,199,440	212,372,666	210,046,041	187,578,725	195,830,106	195,316,798	165,542,081	177,186,416
Total Accounted For	680,132,357	765,322,302	735,804,773	738,246,977	450,550,091	461,062,525	433,718,710	436,057,145

CLASSIFICATION OF RECEIPTS	PACIFIC NORTHWEST				ARIZONA			
	Apr 2012	Mar 2012	Apr 2011	Mar 2011	Apr 2012	Mar 2012	Apr 2011	Mar 2011
<i>Producer milk</i>								
Class I	175,417,725	191,294,273	183,671,525	198,078,725	118,199,112	121,370,579	116,263,986	121,671,934
Class II	43,201,346	43,337,543	43,980,173	52,624,926	30,396,413	32,373,371	25,749,242	28,493,782
Class III	226,239,543	293,793,468	270,752,427	274,747,056	93,749,827	99,900,655	111,623,573	94,167,728
Class IV	192,396,041	190,635,742	185,512,160	165,502,907	183,359,551	181,011,394	154,507,942	168,771,708
<i>Other receipts</i>								
Class I	16,158,518	15,908,214	18,981,858	15,044,694	11,023,357	11,033,046	13,770,180	12,793,417
Class II	7,420,250	8,533,205	7,205,546	9,893,683	1/	1/	1/	1/
Class III	495,535	82,933	1,167,203	279,168	1/	1/	1/	1/
Class IV	18,803,399	21,736,924	24,533,881	22,075,818	13,821,831	15,373,480	11,803,787	10,158,576
<i>Avg. daily producer receipts</i>	21,241,822	23,195,517	22,797,210	22,288,826	14,190,163	14,021,161	13,604,825	13,325,973
Change From Previous Year	-6.82%	4.07%	3.81%	-2.19%	4.30%	5.22%	8.92%	8.50%
<i>Avg. daily Class I use</i>	6,385,875	6,683,951	6,755,113	6,874,949	4,307,416	4,271,085	4,334,472	4,337,592
Change From Previous Year	-5.47%	-2.78%	-2.29%	3.03%	-0.62%	-1.53%	-3.01%	0.29%

1/ Restricted - Included with Class IV.



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FEDERAL ORDER STATISTICS FOR APRIL

Federal Order Name (Number)	Producer Deliveries	Class I Receipts	Class I Utilization	Class I Price	Uniform Price
	<i>- million pounds -</i>			<i>- per cwt (at location) -</i>	
Northeast (FO 1)	2,102.6	777.0	36.95%	\$18.91	\$17.20
Appalachian (FO 5)	501.4	314.0	62.62%	\$19.06	\$18.10
Florida (FO 6)	244.4	203.8	83.39%	\$21.06	\$20.31
Southeast (FO 7)	644.2	365.0	56.66%	\$19.46	\$18.24
Upper Midwest (FO 30)	2,890.3	307.7	10.64%	\$17.46	\$15.92
Central (FO 32)	1,382.3	398.2	28.81%	\$17.66	\$16.03
Mideast (FO 33)	1,543.0	501.0	32.47%	\$17.66	\$16.23
Pacific Northwest (FO 124)	637.3	175.4	27.53%	\$17.56	\$15.87
Southwest (FO 126)	1,141.4	349.0	30.58%	\$18.66	\$16.90
Arizona (FO 131)	425.7	118.2	27.77%	\$18.01	\$16.02

For links to Market Administrator's webpages, see www.fmmaseattle.com/dairyreferences.htm.