



# The Market Administrator's Report

*Facilitating the Efficient Marketing of Milk*

## Pacific Northwest and Arizona Marketing Areas

*William A. Wise, Market Administrator*

Volume 39, No. 5

May 2013

Data for April 2013

### MARKET SUMMARIES FOR APRIL

#### Pacific Northwest (FO 124)

Producers delivered a total of 719.2 million pounds of milk to the market during April. Daily deliveries averaged 24.0 million pounds, up 2.2 percent from March. An estimated 598 producers delivered milk to the market during the month. Daily deliveries per producer averaged 40,088 pounds, up 2.2 percent from March.

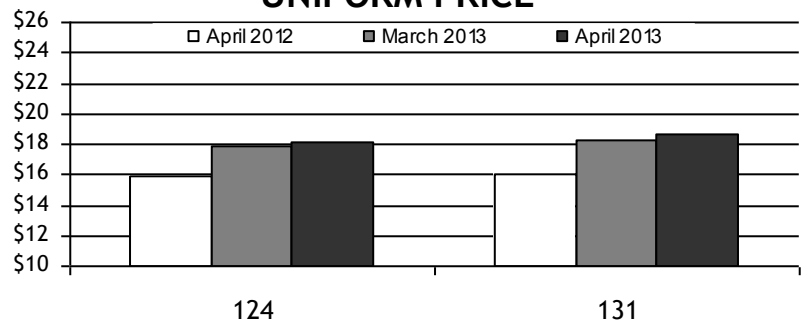
Class I producer milk during April totaled 173.8 million pounds, 24.2 percent of total producer receipts. Daily usage averaged 5.8 million pounds, up 1.3 percent from March. 🍓

#### Arizona (FO 131)

Producers delivered a total of 415.9 million pounds of milk to the market during April. Daily deliveries averaged 13.9 million pounds, down 1.1 percent from March. An estimated 92 producers delivered milk to the market during the month. Daily deliveries per producer averaged 150,695 pounds, down 1.1 percent from March.

Class I producer milk during April totaled 116.3 million pounds, 28.0 percent of total producer receipts. Daily usage averaged 3.9 million pounds, up 4.5 percent from March. 🍓

### UNIFORM PRICE



## Pool Quick Stats

| Producer Prices & Component Levels | FO 124   |          | FO 131   |          |
|------------------------------------|----------|----------|----------|----------|
|                                    | Mar      | Apr      | Mar      | Apr      |
| Uniform Price (at 3.5%)            | \$17.82  | \$18.16  | \$18.30  | \$18.61  |
| Uniform Price (at test)            | \$19.23  | \$19.45  | \$18.29  | \$18.55  |
| PPD                                | \$0.89   | \$0.57   |          |          |
| Butterfat                          | \$1.7476 | \$1.8227 |          | n/a      |
| Protein                            | \$2.8204 | \$3.0130 |          |          |
| Other Solids                       | \$0.4179 | \$0.3863 |          |          |
| Uniform Skim                       |          |          | \$12.65  | \$12.71  |
| Uniform Butterfat                  |          | n/a      | \$1.7394 | \$1.8119 |
| Butterfat                          | 3.918%   | 3.854%   | 3.494%   | 3.465%   |
| Protein                            | 3.223%   | 3.199%   |          |          |
| Other Solids                       | 5.743%   | 5.744%   |          | n/a      |

### HIGHLIGHTS THIS ISSUE

- ✓ Dairy Products, 2012 Summary
- ✓ USDA Issues Final Rule
- ✓ Final Call for 2012 Census of Agriculture

# Federal Order Price Summaries

## FINAL CLASS PRICES

The April 2013 Final Class Prices were calculated using AMS commodity price surveys from April 6, 13, 20, and 27, 2013. Current and archived Final Class Price announcements are available at [www.fmmaseattle.com/finalprice.htm](http://www.fmmaseattle.com/finalprice.htm).

| FINAL    | Class I (FO124) | Class I (FO131) | Class II | Class III | Class IV | Butterfat | Protein  | Other Solids | Nonfat Solids |
|----------|-----------------|-----------------|----------|-----------|----------|-----------|----------|--------------|---------------|
| Mar 2013 | \$19.70         | \$20.15         | \$18.82  | \$16.93   | \$17.75  | \$1.7476  | \$2.8204 | \$0.4179     | \$1.3395      |
| Apr 2013 | \$19.56         | \$20.01         | \$18.73  | \$17.59   | \$18.10  | \$1.8227  | \$3.0130 | \$0.3863     | \$1.3498      |
| Change   | (\$0.14)        | (\$0.14)        | (\$0.09) | \$0.66    | \$0.35   | \$0.0751  | \$0.1926 | (\$0.0316)   | \$0.0103      |

## ADVANCED CLASS I PRICE

The June 2013 Advanced Price was calculated using AMS commodity price surveys from May 11 and 18, 2013. Current and archived Advanced Price announcements are available at [www.fmmaseattle.com/advanceprice.htm](http://www.fmmaseattle.com/advanceprice.htm).

| ADVANCED  | Butterfat | Class III Skim | Class IV Skim | Base Skim | Base Class I | Class I (FO124) | Class I (FO131) | Class II Skim | Class II Non-fat Solids |
|-----------|-----------|----------------|---------------|-----------|--------------|-----------------|-----------------|---------------|-------------------------|
| May 2013  | \$1.7955  | \$11.24        | \$11.89       | \$11.89   | \$17.76      | \$19.66         | \$20.11         | \$12.59       | \$1.3989                |
| June 2013 | \$1.8000  | \$12.77        | \$13.09       | \$13.09   | \$18.93      | \$20.83         | \$21.28         | \$13.79       | \$1.5322                |
| Change    | \$0.0045  | \$1.53         | \$1.20        | \$1.20    | \$1.17       | \$1.17          | \$1.17          | \$1.20        | \$0.1333                |

# Commodity Price Summaries

## AMS COMMODITY PRICES FOR FINAL CLASS PRICES CALCULATION

|                 | March    | April    | Change     |
|-----------------|----------|----------|------------|
| Cheese          | \$1.6467 | \$1.7310 | \$0.0843   |
| Butter          | \$1.6146 | \$1.6766 | \$0.0620   |
| Nonfat Dry Milk | \$1.5208 | \$1.5312 | \$0.0104   |
| Whey            | \$0.6048 | \$0.5741 | (\$0.0307) |


## AMS COMMODITY PRICES FOR ADVANCED CLASS PRICES CALCULATION

|                 | May      | June     | Change     |
|-----------------|----------|----------|------------|
| Cheese          | \$1.6803 | \$1.8388 | \$0.1585   |
| Butter          | \$1.6542 | \$1.6579 | \$0.0037   |
| Nonfat Dry Milk | \$1.5021 | \$1.6367 | \$0.1346   |
| Whey            | \$0.5797 | \$0.5741 | (\$0.0056) |

## CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed a net increase in price received for 40-pound blocks and 500-pound barrels. The survey of 40-pound blocks showed a net increase of 19.15 cents between the April 13 and the May 18 surveys, to \$1.8847 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed a net increase of 9.51 cents to \$1.7627 per pound.

The AMS butter price showed a net decrease of 2.31 cents between the weeks ending April 13 and May 18 from \$1.6618 per pound to \$1.6387 per pound. The AMS nonfat dry milk showed a net increase of 12.25 cents since mid-April to \$1.6338 per pound. The average price for AMS whey showed a net increase of 0.17 cents since mid-April to \$0.5720 per pound.

A current summary of various commodity prices is available at [www.fmmaseattle.com/prices.htm](http://www.fmmaseattle.com/prices.htm). 

# USDA News

## MILK PRODUCTION, DISPOSITION, AND INCOME 2012 SUMMARY

On April 25, 2013, USDA's National Agricultural Statistics Service (NASS) published the annual summary of 2012 data for U.S. milk production, disposition, and income.

Milk production increased 2.1 percent in 2012 to 200 billion pounds. The rate per cow, at 21,697 pounds, was 361 pounds above 2011. The annual average number of milk cows on farms was 9.23 million head, up 39,000 head from 2011.

Cash receipts from marketings of milk during 2012 totaled \$37.0 billion, 6.4 percent lower than 2011. Marketings totaled 199.4 billion pounds, 2.1 percent above 2011. Marketings include whole milk sold to plants and dealers and milk sold directly to consumers.

An estimated 961 million pounds of milk were used on farms where produced, 1.1 percent less than 2011. Calves were fed 90 percent of this milk, with the remainder consumed in producer households.



*Source: USDA. National Agricultural Statistics Service. "Milk Production, Disposition, and Income 2012 Summary", published April 25, 2013. Available at [www.nass.usda.gov](http://www.nass.usda.gov).*

## DAIRY MARKET STATISTICS: 2012 ANNUAL SUMMARY

In May 2013, USDA issued an annual summary of market statistics on dairy products collected and compiled by Dairy Programs of USDA's Agricultural Marketing Service (AMS), and published in "Dairy Market News," a weekly report.

This annual summary contains data for 2012. Similar data have been published for the period 1940 through 2011. The main features include: Storage; CME Group Cash Markets; Fluid Milk and Cream; Dairy Related Information; and Organic Reports.

The summary is available at [www.ams.usda.gov/AMSv1.0/dairy](http://www.ams.usda.gov/AMSv1.0/dairy).

## DAIRY PRODUCTS, 2012 SUMMARY

Total cheese production, excluding cottage cheeses, was 10.9 billion pounds, 2.8 percent above 2011 production. Wisconsin was the leading State with 25.6 percent of the production.

Italian varieties, with 4.63 billion pounds were 1.1 percent above 2011 production and accounted for 42.5 percent of total cheese in 2012. Mozzarella accounted for 78.0 percent of the Italian production followed by Provolone with 7.7 percent and Parmesan with 6.4 percent. California was the leading State in Italian cheese production with 30.7 percent of the production.

American type cheese production was 4.36 billion pounds, 3.1 percent above 2011 and accounted for 40.0 percent of total cheese in 2012. Wisconsin was the leading State in American type cheese production with 19.0 percent of the production.

Butter production in the United States during 2012 totaled 1.86 billion pounds, 2.8 percent above 2011. California accounted for 35.2 percent of the production.

Dry milk powders (2012 United States production, comparisons with 2011) Nonfat dry milk for human food totaled 1.76 billion pounds, up 17.7 percent. Skim milk powders totaled 381 million pounds, down 14.7 percent.

Dry whey totaled 999 million pounds in 2012, down 1.1 percent from 2011. Lactose, for both human and animal food, was 1.03 billion pounds in 2012, up 2.6 percent. Whey protein concentrate, totaled 441 million pounds, up 2.4 percent from 2011.

In 2012, regular ice cream totaled 899 million gallons, a 1.2 percent increase from 2011. Lowfat ice cream increased 12.3 percent from 2011, totaling 467 million gallons.

*Source: USDA. National Agricultural Statistics Service. "Dairy Products 2012 Summary", published April 29, 2013. Available at [www.nass.usda.gov](http://www.nass.usda.gov).*

# Federal Order News

## USDA ISSUES FINAL RULE APPLICABLE TO ALL FEDERAL ORDERS

On April 25, 2013, the USDA issued a final rule permanently adopting changes to the manufacturing cost allowances and the butterfat yield factor used in Class III and Class IV product-price formulas applicable to all Federal milk marketing orders. These amendments were adopted by an interim final rule issued on July 25, 2008, that became effective on October 1, 2008. More than the required number of producers approved the issuance of the orders as amended.

This final rule finalizes manufacturing (make) allowances for cheese, butter, nonfat dry milk (NFDM) and dry whey contained in the Class III and Class IV product price formulas that were implemented October 1, 2008, on an interim basis.

Specifically, this decision finalizes the following make allowances:

- cheese (\$0.2003 per pound);
- butter (\$0.1715 per pound);
- nonfat dry milk (\$0.1678 per pound); and
- dry whey (\$0.1991 per pound).

In addition, the butterfat yield factor in the butterfat price formula continues to be 1.211.

Accordingly, this final rule adopts proposed amendments detailed in the final decision (78 FR 9248).

This administrative action is governed by the provisions of sections 556 and 557 of title 5 of the United States Code and, therefore, is excluded from the requirements of Executive Order 12866.

This final rule has been reviewed under Executive Order 12988, Civil Justice Reform. This rule is not intended to have a retroactive effect.

For further information, contact William Francis, Director, Order Formulation and Enforcement Division, USDA/AMS/Dairy Programs, Order Formulation and Enforcement, Stop 0231-Room 2971-S, 1400 Independence Avenue SW., Washington, DC 20250-0231, (202) 720-7183, or via email at [william.francis@ams.usda.gov](mailto:william.francis@ams.usda.gov). 🐄

## USDA ISSUES TERMINATION OF PROCEEDING APPLICABLE TO ALL FEDERAL ORDERS

On April 29, 2013, the USDA issued a termination of proceeding that amended manufacturing allowances of the Class III and Class IV price formulas applicable to all Federal milk marketing orders on an interim basis. Subsequent formal rulemaking proceedings have superseded these amendments and therefore, action on this proceeding is terminated.

The make allowances approved by producers became effective February 1, 2007 (71 FR 78333), but were subsequently amended through a separate rulemaking proceeding (72 FR 6179).

A request was received from the proponents of the 2007 amendments requesting termination of this proceeding. Accordingly, it is determined that this proceeding should be terminated.

For further information, contact Erin C. Taylor, Marketing Specialist, USDA/AMS/Dairy Programs, Order Formulation and Enforcement, Stop 0231-Room 2971-S, 1400 Independence Avenue SW., Washington, DC 20250-0231, (202) 720-7311, or via email at [erin.taylor@ams.usda.gov](mailto:erin.taylor@ams.usda.gov). 🐄

## APPOINTMENT OF NEW MARKET ADMINISTRATORS

On May 23, 2013, Dana Cole, Deputy Administrator of Dairy Programs, announced the appointment of three new market administrators. Sharon Uther has been appointed Market Administrator for the Mideast Order (FO 33); Todd Wilson has been appointed Market Administrator for the Central Order (FO 32); and Patrick Clark has been appointed Market Administrator for the Florida and Southeast Orders (FO 6 and FO 7). 🐄

# USDA News

## USDA SEEKS NOMINEES FOR NATIONAL DAIRY BOARD

On April 30, 2013, the USDA issued a statement asking dairy producer and importer organizations to nominate candidates to serve on the National Dairy Promotion and Research Board. Nominations must be submitted by May 30, 2013.

The Secretary of Agriculture will appoint 14 individuals to serve on the board. The appointees will replace 12 board members whose terms expire October 31, 2013, and fill two currently vacant positions.

For nominating forms and information, visit [www.ams.usda.gov/dairy](http://www.ams.usda.gov/dairy) or contact Whitney A. Rick, Director, Promotion, Research, and Planning Division, Dairy Programs, AMS, USDA, 1400 Independence Ave., SW, Room 2958-S, Stop 0233, Washington, D.C. 20250-0233; telephone (202) 720-6909; fax (202) 720-0285; or email at [whitney.rick@ams.usda.gov](mailto:whitney.rick@ams.usda.gov). 🐾

## USDA ANNOUNCES FINAL CALL FOR 2012 CENSUS OF AGRICULTURE

The USDA issued a news release on May 6, 2013, to remind farmers and ranchers that the window to respond to the 2012 Census of Agriculture closes on May 31, 2013.

According to the news release, the 2012 Census will provide a complete picture of agriculture that will be used to shape the future of agriculture, rural America, and the lives of those USDA serves for years to come.

Census forms can be returned by mail or online by visiting a secure website, [www.agcensus.usda.gov](http://www.agcensus.usda.gov). Federal law requires a response from everyone who receives the Census form and requires the National Agricultural Statistics Service to keep all individual information confidential.

For more information, call 1-888-4AG-STAT (1-888-424-7828). 🐾

## AGRICULTURE SECRETARY VILSACK UNVEILS VISION FOR U.S. ORGANIC AGRICULTURE

During remarks to the Organic Trade Association on May 14, 2013, USDA Secretary Tom Vilsack discussed his vision for U.S. organic agriculture and USDA efforts to ensure its continued success. Vilsack announced a number of changes and new initiatives to support the continued growth of organic agriculture, including that the USDA's Risk Management Agency's federal crop insurance program will increase coverage options for organic producers this year and provide even more options in 2014.

Vilsack also said USDA will be providing new guidance and direction on organic production to all USDA agencies in support of organic agriculture and markets.

For additional information about the USDA National Organic Program, visit [www.ams.usda.gov/NOP](http://www.ams.usda.gov/NOP). 🐾

## USDA FUNDS MAJOR RESEARCH INITIATIVES TO STUDY THE EFFECTS OF WEATHER AND CLIMATIC VARIABILITY ON BEEF AND DAIRY CATTLE

In early May 2013, the USDA awarded \$19.5 million to support research, education and Extension activities associated with climate solutions in agriculture aimed at the impacts of climate variability and change on dairy and beef cattle. USDA remains focused on carrying out its mission, despite a time of significant budget uncertainty.

The University of Wisconsin, Madison, received \$9.9 million over five years to study the environmental impact of various dairy production systems and develop best management practices for producers to implement at the farm level. The project's ultimate goal is to increase the resiliency of dairy production systems while reducing greenhouse gas emissions. 🐾

# Monthly Selected Statistics

| PRICE & POOL DATA                       | PACIFIC NORTHWEST |          |          |          | ARIZONA        |          |          |          |
|---|-------------------|----------|----------|----------|----------------|----------|----------|----------|
|   | Apr 2013          | Mar 2013 | Apr 2012 | Mar 2012 | Apr 2013       | Mar 2013 | Apr 2012 | Mar 2012 |
| <b>Minimum Class Prices (3.5% B.F.)</b> |                   |          |          |          |                |          |          |          |
| Class I Milk (\$/cwt)                   | \$19.56           | \$19.70  | \$17.56  | \$18.20  | \$20.01        | \$20.15  | \$18.01  | \$18.65  |
| Class II Milk (\$/cwt)                  | 18.73             | 18.82    | 16.20    | 16.59    | 18.73          | 18.82    | 16.20    | 16.59    |
| Class III Milk (\$/cwt)                 | 17.59             | 16.93    | 15.72    | 15.72    | 17.59          | 16.93    | 15.72    | 15.72    |
| Class IV Milk (\$/cwt)                  | 18.10             | 17.75    | 14.80    | 15.35    | 18.10          | 17.75    | 14.80    | 15.35    |
| <b>Producer Prices</b>                  |                   |          |          |          |                |          |          |          |
| Producer Price Differential (\$/cwt)    | \$0.57            | \$0.89   | \$0.15   | \$0.42   | +              | +        | +        | +        |
| Butterfat (\$/pound)                    | 1.8227            | 1.7476   | 1.5645   | 1.5297   | +              | +        | +        | +        |
| Protein (\$/pound)                      | 3.0130            | 2.8204   | 2.6568   | 2.6571   | +              | +        | +        | +        |
| Other Solids (\$/pound)                 | 0.3863            | 0.4179   | 0.4048   | 0.4239   | +              | +        | +        | +        |
| Uniform Skim Price (\$/cwt)             | +                 | +        | +        | +        | \$12.71        | \$12.65  | \$10.93  | \$11.37  |
| Uniform Butterfat Price (\$/pound)      | +                 | +        | +        | +        | 1.8119         | 1.7394   | 1.5635   | 1.5510   |
| Statistical Uniform Price (\$/cwt)      | \$18.16           | \$17.82  | \$15.87  | \$16.14  | \$18.61        | \$18.30  | \$16.02  | \$16.40  |
| <b>Producer Data</b>                    |                   |          |          |          |                |          |          |          |
| Number of Producers*                    | <b>598</b>        | 598      | 605      | 626      | <b>92</b>      | 92       | 94       | 94       |
| Avg. Daily Production (pounds)*         | <b>40,088</b>     | 39,218   | 35,110   | 37,054   | <b>150,695</b> | 152,348  | 150,959  | 149,161  |
| <b>Producer Milk Ratios</b>             |                   |          |          |          |                |          |          |          |
| Class I                                 | 24.17%            | 24.39%   | 27.53%   | 26.60%   | 27.96%         | 26.45%   | 27.77%   | 27.92%   |
| Class II                                | 5.90%             | 6.28%    | 6.78%    | 6.03%    | 7.20%          | 7.31%    | 7.14%    | 7.45%    |
| Class III                               | 44.10%            | 43.80%   | 35.50%   | 40.86%   | 26.18%         | 27.21%   | 22.02%   | 22.98%   |
| Class IV                                | 25.83%            | 25.53%   | 30.19%   | 26.51%   | 38.66%         | 39.03%   | 43.07%   | 41.65%   |

+ Not Applicable. Preliminary data indicated in **bold**. \* Revised: January-May 2012 (FO 124) and January-March 2012 (FO 131).

# Monthly Supplemental Statistics

| SUPPLEMENTAL DATA                        | PACIFIC NORTHWEST |             |             |             | ARIZONA          |            |             |            |
|--|-------------------|-------------|-------------|-------------|------------------|------------|-------------|------------|
|  | Mar 2013          | Feb 2013    | Mar 2012    | Feb 2012    | Mar 2013         | Feb 2013   | Mar 2012    | Feb 2012   |
| <b>Number of Handlers</b>                |                   |             |             |             |                  |            |             |            |
| Pool Handlers                            | 25                | 25          | 25          | 25          | 7                | 7          | 7           | 7          |
| <i>Distributing Plants</i>               | 14                | 14          | 14          | 14          | 5                | 5          | 5           | 5          |
| <i>Supply Plants 1/</i>                  | 6                 | 6           | 6           | 6           | 1                | 1          | 1           | 1          |
| <i>Cooperatives</i>                      | 5                 | 5           | 5           | 5           | 1                | 1          | 1           | 1          |
| Producer-Handlers                        | 5                 | 5           | 5           | 5           | 0                | 0          | 0           | 0          |
| Other Plants w/ Class I Use              | 15                | 15          | 17          | 18          | 19               | 20         | 23          | 23         |
| <b>Class I Route Disposition In Area</b> |                   |             |             |             |                  |            |             |            |
| By Pool Plants                           | 161,764,575       | 151,492,451 | 173,856,269 | 162,090,412 | 90,375,071       | 84,655,674 | 95,758,825  | 87,499,031 |
| By Producer-Handlers                     | 7,014,455         | 6,796,487   | 7,285,801   | 6,821,989   | 0                | 0          | 0           | 0          |
| By Other Plants                          | <b>8,972,530</b>  | 8,479,110   | 8,374,083   | 7,317,125   | <b>5,908,822</b> | 5,878,522  | 5,891,370   | 5,391,840  |
| Total                                    | 177,751,560       | 166,768,048 | 189,516,153 | 176,229,526 | 96,283,893       | 90,534,196 | 101,650,195 | 92,890,871 |
| <b>Producer-Handler Data</b>             |                   |             |             |             |                  |            |             |            |
| % Class I Use                            | 69.02%            | 68.07%      | 64.02%      | 59.76%      | 0.00%            | 0.00%      | 0.00%       | 0.00%      |
| % of Total In-Area Route Dispositions    | 3.95%             | 4.08%       | 3.84%       | 3.87%       | 0.00%            | 0.00%      | 0.00%       | 0.00%      |

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

# Monthly Statistical Summary

| RECEIPTS & UTILIZATION           | PACIFIC NORTHWEST  |                    |                    |                    | ARIZONA            |                    |                    |                    |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
|                                  | Apr                | Mar                | Apr                | Mar                | Apr                | Mar                | Apr                | Mar                |
|                                  | 2013               | 2013               | 2012               | 2012               | 2013               | 2013               | 2012               | 2012               |
| <b>Receipts of Milk</b>          |                    |                    |                    |                    |                    |                    |                    |                    |
| Total Producer Milk              | 719,183,404        | 727,016,879        | 637,254,655        | 719,061,026        | 415,919,230        | 434,497,879        | 425,704,903        | 434,655,999        |
| Receipts From Other Sources      | 9,865,736          | 10,469,108         | 9,834,593          | 10,874,040         | 2,964,403          | 2,289,808          | 3,057,445          | 2,991,879          |
| Opening Inventory                | 40,280,787         | 38,569,882         | 33,043,109         | 35,387,236         | 23,486,068         | 24,289,965         | 21,787,743         | 23,414,647         |
| <b>Total To Be Accounted For</b> | <b>769,329,927</b> | <b>776,055,869</b> | <b>680,132,357</b> | <b>765,322,302</b> | <b>442,369,701</b> | <b>461,077,652</b> | <b>450,550,091</b> | <b>461,062,525</b> |
| <b>Utilization of Receipts</b>   |                    |                    |                    |                    |                    |                    |                    |                    |
| Whole milk                       | 32,395,984         | 32,968,000         | 31,284,007         | 33,485,466         | 23,660,849         | 24,043,558         | 23,199,700         | 24,626,146         |
| Flavored milk & drinks           | 12,686,531         | 12,715,762         | 12,447,915         | 12,865,754         | 6,432,281          | 5,190,860          | 5,838,542          | 5,315,683          |
| 2% milk                          | 64,348,783         | 65,873,370         | 65,667,081         | 70,916,775         | 32,039,809         | 33,171,529         | 32,767,808         | 35,246,917         |
| 1% milk                          | 25,553,357         | 25,725,309         | 26,596,033         | 28,203,254         | 16,068,685         | 15,992,833         | 16,473,007         | 17,110,606         |
| Skim milk                        | 22,965,303         | 23,040,787         | 25,333,294         | 26,871,917         | 10,982,056         | 11,525,907         | 12,073,072         | 13,007,417         |
| Buttermilk                       | 1,398,601          | 1,441,347          | 1,284,355          | 1,513,103          | 404,126            | 450,384            | 388,475            | 452,056            |
| Class I dispositions in area     | 159,348,559        | 161,764,575        | 162,612,685        | 173,856,269        | 89,587,806         | 90,375,071         | 90,740,604         | 95,758,825         |
| Class I dispositions out of area | 15,433,655         | 14,785,351         | 12,745,297         | 15,766,297         | 26,055,122         | 25,219,494         | 24,448,659         | 25,457,690         |
| Other Class I usage              | 15,215,084         | 18,078,404         | 16,218,261         | 17,579,921         | 13,099,777         | 12,556,051         | 14,033,206         | 11,187,110         |
| <b>Utilization by Class</b>      |                    |                    |                    |                    |                    |                    |                    |                    |
| Total Class I Use                | 189,997,298        | 194,628,330        | 191,576,243        | 207,202,487        | 128,742,705        | 128,150,616        | 129,222,469        | 132,403,625        |
| Total Class II Use               | 49,944,401         | 52,681,233         | 50,621,596         | 51,870,748         | 30,760,802         | 32,710,749         | 31,747,689         | 33,438,023         |
| Total Class III Use              | 318,961,705        | 320,868,741        | 226,735,078        | 293,876,401        | 110,466,807        | 118,554,134        | 93,749,827         | 99,904,079         |
| Total Class IV Use               | 210,426,523        | 207,877,565        | 211,199,440        | 212,372,666        | 172,399,387        | 181,662,153        | 195,830,106        | 195,316,798        |
| <b>Total Accounted For</b>       | <b>769,329,927</b> | <b>776,055,869</b> | <b>680,132,357</b> | <b>765,322,302</b> | <b>442,369,701</b> | <b>461,077,652</b> | <b>450,550,091</b> | <b>461,062,525</b> |

| CLASSIFICATION OF RECEIPTS          | PACIFIC NORTHWEST |                   |                   |                   | ARIZONA           |                   |                   |                   |
|-------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                     | Apr               | Mar               | Apr               | Mar               | Apr               | Mar               | Apr               | Mar               |
|                                     | 2013              | 2013              | 2012              | 2012              | 2013              | 2013              | 2012              | 2012              |
| <b>Producer milk</b>                |                   |                   |                   |                   |                   |                   |                   |                   |
| Class I                             | 173,808,251       | 177,333,756       | 175,417,725       | 191,294,273       | 116,282,389       | 114,942,482       | 118,199,112       | 121,370,579       |
| Class II                            | 42,455,072        | 45,638,441        | 43,201,346        | 43,337,543        | 29,945,023        | 31,767,303        | 30,396,413        | 32,373,371        |
| Class III                           | 317,166,845       | 318,456,567       | 226,239,543       | 293,793,468       | 108,881,157       | 118,219,118       | 93,749,827        | 99,900,655        |
| Class IV                            | 185,753,236       | 185,588,115       | 192,396,041       | 190,635,742       | 160,810,661       | 169,568,976       | 183,359,551       | 181,011,394       |
| <b>Other receipts</b>               |                   |                   |                   |                   |                   |                   |                   |                   |
| Class I                             | 16,189,047        | 17,294,574        | 16,158,518        | 15,908,214        | 12,460,316        | 13,208,134        | 11,023,357        | 11,033,046        |
| Class II                            | 7,489,329         | 7,042,792         | 7,420,250         | 8,533,205         | 1/                | 1/                | 1/                | 1/                |
| Class III                           | 1,794,860         | 2,412,174         | 495,535           | 82,933            | 1/                | 1/                | 1/                | 1/                |
| Class IV                            | 24,673,287        | 22,289,450        | 18,803,399        | 21,736,924        | 13,990,155        | 13,371,639        | 13,821,831        | 15,373,480        |
| <b>Avg. daily producer receipts</b> | <b>23,972,780</b> | <b>23,452,157</b> | <b>21,241,822</b> | <b>23,195,517</b> | <b>13,863,974</b> | <b>14,016,061</b> | <b>14,190,163</b> | <b>14,021,161</b> |
| Change From Previous Year           | 12.86%            | 1.11%             | -6.82%            | 4.07%             | -2.30%            | -0.04%            | 4.30%             | 5.22%             |
| <b>Avg. daily Class I use</b>       | <b>6,333,243</b>  | <b>6,278,333</b>  | <b>6,385,875</b>  | <b>6,683,951</b>  | <b>4,291,424</b>  | <b>4,133,891</b>  | <b>4,307,416</b>  | <b>4,271,085</b>  |
| Change From Previous Year           | -0.82%            | -6.07%            | -5.47%            | -2.78%            | -0.37%            | -3.21%            | -0.62%            | -1.53%            |

1/ Restricted - Included with Class IV.



The US Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex (including gender identity and expression), marital status, familial status, parental status, religion, sexual orientation, political beliefs, genetic information, reprisal, or because all or part of an individual's income is derived from any public assistance program (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination, write to USDA, Assistant Secretary for Civil Rights, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, S.W., Stop 9410, Washington, D.C. 20250-9410, or call toll-free at (866) 632-9992 (English) or (800) 877-8339 (TDD) or (866) 377-8642 (English Federal-relay) or (800) 845-6136 (Spanish Federal-relay). USDA is an equal opportunity provider and employer.

## Contact Information

### Bothell Office

1930 220th Street SE, Suite 102  
Bothell, Washington 98021  
Phone: (425) 487-6009  
Fax: (425) 487-2775  
E-mail:  
[fmmaseattle@fmmaseattle.com](mailto:fmmaseattle@fmmaseattle.com)

### Phoenix Office

4835 E Cactus Road, Suite 365  
Scottsdale, Arizona 85254  
Phone: (602) 547-2909  
Fax: (602) 547-2906  
E-mail: [ma@fmma.net](mailto:ma@fmma.net)

Visit the MA website  
[www.fmmaseattle.com](http://www.fmmaseattle.com)

## FEDERAL ORDER STATISTICS FOR APRIL

| Federal Order Name<br>(Number) | Producer<br>Deliveries    | Class I<br>Receipts | Class I<br>Utilization | Class I<br>Price                 | Uniform<br>Price |
|--------------------------------|---------------------------|---------------------|------------------------|----------------------------------|------------------|
|                                | <i>- million pounds -</i> |                     |                        | <i>- per cwt (at location) -</i> |                  |
| Northeast (FO 1)               | 2,187.9                   | 798.8               | 36.51%                 | \$20.91                          | \$19.50          |
| Appalachian (FO 5)             | 506.0                     | 321.2               | 63.48%                 | \$21.06                          | \$20.42          |
| Florida (FO 6)                 | 244.7                     | 205.6               | 84.01%                 | \$23.06                          | \$22.50          |
| Southeast (FO 7)               | 550.9                     | 359.1               | 65.19%                 | \$21.46                          | \$20.80          |
| Upper Midwest (FO 30)          | 2,894.6                   | 313.6               | 10.83%                 | \$19.46                          | \$17.84          |
| Central (FO 32)                | 1,379.3                   | 416.6               | 30.21%                 | \$19.66                          | \$18.17          |
| Mideast (FO 33)                | 1,416.7                   | 538.1               | 37.98%                 | \$19.66                          | \$18.49          |
| Pacific Northwest (FO 124)     | 719.2                     | 173.8               | 24.17%                 | \$19.56                          | \$18.16          |
| Southwest (FO 126)             | 1,179.9                   | 371.5               | 31.49%                 | \$20.66                          | \$19.04          |
| Arizona (FO 131)               | 415.9                     | 116.3               | 27.96%                 | \$20.01                          | \$18.61          |

For links to Market Administrator's webpages, see [www.fmmaseattle.com/dairyreferences.htm](http://www.fmmaseattle.com/dairyreferences.htm).