



The Market Administrator's Report

Facilitating the Efficient Marketing of Milk

Pacific Northwest and Arizona Marketing Areas

William A. Wise, Market Administrator

Volume 39, No. 11

November 2013

Data for October 2013

MARKET SUMMARIES FOR OCTOBER

Pacific Northwest (FO 124)

Producers delivered a total of 624.4 million pounds of milk to the market during October. Daily deliveries averaged 20.1 million pounds, up 0.3 percent from September. An estimated 482 producers delivered milk to the market during the month. Daily deliveries per producer averaged 41,791 pounds, up 0.3 percent from September.

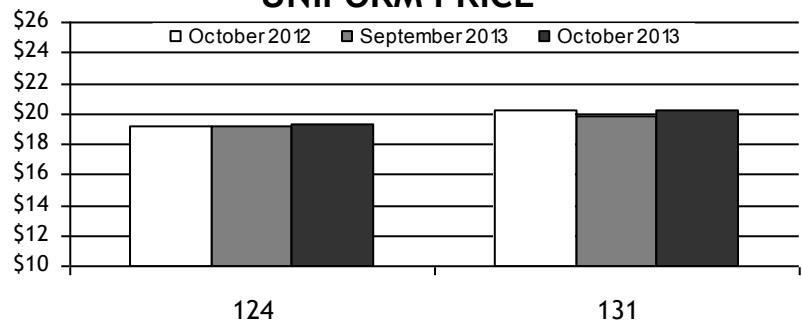
Class I producer milk during October totaled 186.6 million pounds, 29.9 percent of total producer receipts. Daily usage averaged 6.0 million pounds, up 3.7 percent from September. 🐄

Arizona (FO 131)

Producers delivered a total of 367.8 million pounds of milk to the market during October. Daily deliveries averaged 11.9 million pounds, up 7.3 percent from September. An estimated 93 producers delivered milk to the market during the month. Daily deliveries per producer averaged 127,573 pounds, up 7.3 percent from September.

Class I producer milk during October totaled 117.4 million pounds, 31.9 percent of total producer receipts. Daily usage averaged 3.8 million pounds, up 2.4 percent from September. 🐄

UNIFORM PRICE



Pool Quick Stats

Producer Prices & Component Levels	FO 124		FO 131	
	Sep	Oct	Sep	Oct
Uniform Price (at 3.5%)	\$19.13	\$19.28	\$19.79	\$20.24
Uniform Price (at test)	\$20.34	\$21.24	\$19.81	\$20.36
PPD	\$0.99	\$1.06		
Butterfat*	\$1.5196	\$1.6638		n/a
Protein*	\$3.5419	\$3.4107		
Other Solids*	\$0.3914	\$0.3852		
Uniform Skim			\$14.96	\$15.04
Uniform Butterfat		n/a	\$1.5301	\$1.6364
Butterfat	3.824%	3.979%	3.512%	3.581%
Protein	3.191%	3.332%		
Other Solids	5.724%	5.707%		n/a

* For Sep & Oct: Equivalent Prices, computed pursuant to 7 CFR, Section 1000.54.

HIGHLIGHTS THIS ISSUE

- ✓ Waiver of Administrative Assessment
- ✓ Important Dates
- ✓ Milk Production

Federal Order Price Summaries

FINAL CLASS PRICES

The October 2013 Final Class II, III, and IV Prices and Producer Component Prices were Equivalent Prices, computed pursuant to 7 CFR, Section 1000.54. The October 2013 Class I Price was announced on October 30, 2013. Current and archived Final Class Price announcements are available at www.fmmaseattle.com/finalprice.htm.

FINAL	Class I (FO124)	Class I (FO131)	Class II	Class III	Class IV	Butterfat	Protein	Other Solids	Nonfat Solids
Sep 2013	\$21.06	\$21.51	\$19.78	\$18.14	\$19.43	\$1.5196	\$3.5419	\$0.3914	\$1.6243
Oct 2013	\$21.10	\$21.55	\$20.56	\$18.22	\$20.17	\$1.6638	\$3.4107	\$0.3852	\$1.6521
Change	\$0.04	\$0.04	\$0.78	\$0.08	\$0.74	\$0.1442	(\$0.1312)	(\$0.0062)	\$0.0278

ADVANCED CLASS I PRICE

The December 2013 Advanced Price was calculated using AMS commodity price surveys from November 9 and 16, 2013. Current and archived Advanced Price announcements are available at www.fmmaseattle.com/advanceprice.htm.

ADVANCED	Butterfat	Class III Skim	Class IV Skim	Base Skim	Base Class I	Class I (FO124)	Class I (FO131)	Class II Skim	Class II Non-fat Solids
Nov 2013	\$1.6755	\$12.74	\$14.86	\$14.86	\$20.20	\$22.10	\$22.55	\$15.56	\$1.7289
Dec 2013	\$1.5986	\$13.82	\$15.31	\$15.31	\$20.37	\$22.27	\$22.72	\$16.01	\$1.7789
Change	(\$0.0769)	\$1.08	\$0.45	\$0.45	\$0.17	\$0.17	\$0.17	\$0.45	\$0.0500

Commodity Price Summaries

AMS COMMODITY PRICES* FOR FINAL CLASS PRICES CALCULATION

	September	October	Change
Cheese	\$1.7961	\$1.8025	\$0.0064
Butter	\$1.4263	\$1.5454	\$0.1191
Nonfat Dry Milk	\$1.8085	\$1.8366	\$0.0281
Whey	\$0.5791	\$0.5731	(\$0.0060)

* For Sep & Oct: Equivalent Prices, computed pursuant to 7 CFR, §1000.54.

AMS COMMODITY PRICES* FOR ADVANCED CLASS PRICES CALCULATION

	November	December	Change
Cheese	\$1.7938	\$1.8774	\$0.0836
Butter	\$1.5551	\$1.4916	(\$0.0635)
Nonfat Dry Milk	\$1.8358	\$1.8856	\$0.0498
Whey	\$0.5757	\$0.5749	(\$0.0008)

* Week ending 10/12: Equivalent Prices, computed pursuant to 7 CFR, §1000.54.

CURRENT COMMODITY PRICES

The AMS survey of cheddar cheese prices showed an increase in prices received for 40-pound blocks and for 500-pound barrels. The survey of 40-pound blocks showed an increase of 8.79 cents between the October 19 and the November 16 surveys, to \$1.8768 per pound. The survey of 500-pound barrels (adjusted to 38% moisture) showed an increase of 9.56 cents to \$1.8648 per pound.

The AMS butter price showed a net decrease of 6.58 cents between the weeks ending October 19 and November 16 from \$1.5677 per pound to \$1.5019 per pound. The AMS nonfat dry milk showed an increase of 4.82 cents since mid-October to \$1.8914 per pound. The average price for AMS whey showed a net increase of 0.61 cents since mid-October to \$0.5774 per pound.

A current summary of various commodity prices is available at www.fmmaseattle.com/prices.htm. 

Market Administrator News

WAIVER OF ADMINISTRATIVE ASSESSMENT

On October 28, 2013, the market administrator issued a handler letter announcing that the 3.5-cent per hundredweight administrative assessment currently applicable to the Pacific Northwest and Arizona federal milk orders will be waived for the months of October, November, and December 2013. Statements issued for those months will not contain an administrative assessment charge.

The 4-cent per hundredweight deduction for marketing services under each of the above-named orders will continue to be deducted. This deduction, which is applicable to deliveries by producers who are not members of a qualified cooperative association performing marketing services, is to be withheld from producers in making payments for milk delivered during the month. 🐄



IMPORTANT DATES

The important dates concerning the 2014 Federal order price announcements, reporting and payments are now available. Printed copies of the tables have been mailed to interested parties and electronic copies are available via the market administrator's website at www.fmmaseattle.com/dates.htm.

Two tables identify important dates specific to the Pacific Northwest (FO 124) and Arizona (FO 131) Federal Orders. One table indicates the 2014 release dates for price announcements, as issued by the Agricultural Marketing Service (AMS).

The 2014 AMS release dates are as follows:

Advanced Prices & Pricing Factors

Final Class & Component Prices

- | | |
|-----------------------------|-----------------------------|
| • Wed., December 18, 2013 | • Wed., February 5, 2014 |
| • Thurs., January 23, 2014 | • Wed., March 5, 2014 |
| • Thurs., February 20, 2014 | • Wed., April 2, 2014 |
| • Wed., March 19, 2014 | • Wed., April 30, 2014 |
| • Wed., April 23, 2014 | • Wed., June 4, 2014 |
| • Wed., May 21, 2014 | • Wed., July 2, 2014 |
| • Wed., June 18, 2014 | • Wed., July 30, 2014 |
| • Wed., July 23, 2014 | • Thurs., September 4, 2014 |
| • Wed., August 20, 2014 | • Wed., October 1, 2014 |
| • Wed., September 17, 2014 | • Wed., November 5, 2014 |
| • Wed., October 22, 2014 | • Wed., December 3, 2014 |
| • Wed., November 19, | • Wed., December 31, 2014 |

The above noted prices and pricing factors will be released by USDA's Agricultural Marketing Service at 3:00 p.m. EST/EDST.



AMS News

USDA ANNOUNCES NATIONAL DAIRY BOARD APPOINTMENTS

Agriculture Secretary Tom Vilsack announced the appointment of 14 members to the National Dairy Promotion and Research Board on November 1, 2013. Thirteen appointees will serve three-year terms and one will serve a two-year term.

"These appointees represent a cross section of the dairy industry and I am confident that the industry will be well served by them" said Secretary Vilsack.

Newly appointed members are: Carol L. Ahlem, Hilmar, California (Region 2); Christopher J. Brazil, Escalon, California (Region 2); Brian O. Medeiros, Hanford, California (Region 2); Lisa Vander Eyk, Pixley, California (Region 2); Eddie S. Schaap, Clovis, New Mexico (Region 4); Sarah E. Lloyd, Wisconsin Dells, Wisconsin (Region 6); Cheryl L. Chapin, Remus, Michigan (Region 9); and Joseph M. Kelsay (term ending on October 31, 2015), Whiteland, Indiana (Region 9).

Reappointed to serve second terms were: Renae A. De Jager, Chowchilla, California (Region 2); Jeffrey A. Hardy, Brigham City, Utah (Region 3); Zachary H. Myers, Jonesville, North Carolina (Region 10); David P. Cowl, Forest Hill, Maryland (Region 11); Sanford Stauffer, Nicholville, New York (Region 12); and Susan M. Troy, Wilmette, Illinois (Importer).

The Dairy Board was established under the Dairy Production Stabilization Act of 1983, as amended, to develop and administer a coordinated program of promotion, research, and nutrition education. The 38-member Dairy Board is authorized to design programs to strengthen the dairy industry's position in domestic and foreign markets. The Secretary selected the appointees from nominations submitted by eligible producer organizations, general farm organizations, and qualified dairy products promotion, research or nutrition education programs. USDA's Agricultural Marketing Service monitors the operation of the Dairy Board. 🐄

USDA SEEKS NOMINEES FOR NATIONAL FLUID MILK PROCESSOR PROMOTION BOARD

The U.S. Department of Agriculture (USDA) is asking fluid milk processors and other interested parties to nominate candidates for the National Fluid Milk Processor Promotion Board.

The Secretary of Agriculture will appoint seven individuals from those nominated to succeed members whose terms expire June 30, 2014. Appointed members will serve three-year terms from July 1, 2014, through June 30, 2017.

USDA will accept nominations for board representation in six geographic regions and one at-large position. Nominees for the six regional positions must be active owners or employees of a fluid milk processor. The at-large position may be filled by either a processor or public member. The geographic regions are: Region 2 (New Jersey and New York); Region 5 (Florida); Region 8 (Illinois and Indiana); Region 11 (Arkansas, Iowa, Kansas, Missouri, Nebraska, and Oklahoma); Region 13 (Idaho, Montana, Oregon, Washington, and Wyoming); and Region 14 (Northern California).

To nominate an individual, please submit a copy of the nomination form and a signed background form for each nominee by December 12, 2013, to: Whitney Rick, Director, Promotion, Research and Planning Division, Dairy Programs, AMS, USDA, 1400 Independence Ave., S.W., Stop 0233, Room 2958 -S, Washington, D.C. 20250-0233 or via email at whitney.rick@ams.usda.gov. To obtain forms or additional information, call (202) 720-6909. Blank forms are available on the Dairy Promotion and Research Branch's website at <http://www.ams.usda.gov/Dairy>. 🐄

USDA News

NASS TO RELEASE PRELIMINARY RESULTS OF 2012 CENSUS OF AGRICULTURE ON FEBRUARY 20, 2014

USDA's National Agricultural Statistics Service (NASS) will release preliminary results of the 2012 Census of Agriculture on February 20, 2014. The release, which will provide an initial look at national and state findings, will take place at the Agricultural Outlook Forum. NASS will release the full Census results at a later date and is working to set a revised schedule that ensures the highest-quality data. The release date was delayed by the work stoppage caused by the lapse in federal funding in October 2013. 🐾

RECORD SALES, INCOME AND ASSETS FOR AGRICULTURE AND FISHERY COOPERATIVES

In recognition of October as National Cooperative Month, on October 23, 2013, Agriculture Secretary Tom Vilsack announced that U.S. farmer, rancher and fishery cooperatives set records for sales, income and assets in 2012, buoyed by strong prices for grain, farm supplies and many other agricultural commodities. Sales by agricultural and fishery co-ops of nearly \$235 billion surpassed the 2011 record by \$18 billion, an 8.3 percent gain. Record net (pre-tax) income of \$6.1 billion was up nearly 13 percent over the \$5.4 billion recorded in 2011. 🐾

STATEMENT FROM AGRICULTURE SECRETARY TOM VILSACK ON U.S. AGRICULTURAL EXPORTS IN 2013

On November 14, 2013, USDA released its final tally for agricultural exports in Fiscal Year 2013, showing a new record of \$140.9 billion. Agriculture Secretary Tom Vilsack made the following statement on this news:

"American agriculture achieved record exports once again in Fiscal Year 2013, and the period 2009-2013 stands as the strongest five-year period for agricultural exports in our nation's history. In fact, compared to the previous five-year period from 2004-2008, U.S. agricultural exports from 2009-2013 increased by a total of more than \$230 billion - and the average volume of bulk commodities exported increased by nearly four million tons per year during that same period. We need to remain focused on keeping up the incredible momentum we've seen over the past five years. First and foremost, Congress needs to pass a new Food, Farm and Jobs Bill to continue the trade promotion programs that helped American agriculture achieve these results. These trade promotion efforts return \$35 in economic benefits for every dollar invested - a great value for producers who gain access to additional market opportunities abroad, as well as rural communities that depend on a solid agriculture sector to create and support jobs. A new Farm Bill would complement historic work by the Obama Administration to break down barriers to U.S. products and achieve new agreements to expand exports - an effort that continues today as we work toward new agreements with the European Union and a number of Asian nations. With record agricultural exports supporting about one million American jobs, we can't afford to lose the incredible momentum of recent years - and that's why we need Congress to pass a new Food, Farm and Jobs Bill as soon as possible." 🐾

MILK PRODUCTION

On November 19, 2013, USDA's National Agricultural Statistics Service announced that milk production in the 23 major States during October totaled 15.4 billion pounds, up 1.2 percent from October 2012. September revised production, at 14.8 billion pounds, was up 1.0 percent from September 2012. Production per cow in the 23 major States averaged 1,806 pounds for October, 14 pounds above October 2012. The number of milk cows on farms in the 23 major States was 8.50 million head, 36,000 head more than October 2012, but 2,000 head less than September 2013. 🐾

Monthly Selected Statistics

PRICE & POOL DATA	PACIFIC NORTHWEST				ARIZONA			
	Oct 2013	Sep 2013	Oct 2012	Sep 2012	Oct 2013	Sep 2013	Oct 2012	Sep 2012
Minimum Class Prices (3.5% B.F.)								
Class I Milk (\$/cwt)	\$21.10	\$21.06	\$20.78	\$19.49	\$21.55	\$21.51	\$21.23	\$19.94
Class II Milk (\$/cwt)*	20.56	19.78	18.44	17.04	20.56	19.78	18.44	17.04
Class III Milk (\$/cwt)*	18.22	18.14	21.02	19.00	18.22	18.14	21.02	19.00
Class IV Milk (\$/cwt)*	20.17	19.43	18.54	17.41	20.17	19.43	18.54	17.41
Producer Prices								
Producer Price Differential (\$/cwt)	\$1.06	\$0.99	(\$1.84)	(\$0.83)	+	+	+	+
Butterfat (\$/pound)*	1.6638	1.5196	2.1136	2.0047	+	+	+	+
Protein (\$/pound)*	3.4107	3.5419	3.7278	3.2521	+	+	+	+
Other Solids (\$/pound)*	0.3852	0.3914	0.4340	0.3971	+	+	+	+
Uniform Skim Price (\$/cwt)	+	+	+	+	\$15.04	\$14.96	\$13.35	\$12.45
Uniform Butterfat Price (\$/pound)	+	+	+	+	1.6364	1.5301	2.0987	1.9781
Statistical Uniform Price (\$/cwt)	\$19.28	\$19.13	\$19.18	\$18.17	\$20.24	\$19.79	\$20.23	\$18.94
Producer Data								
Number of Producers	482	482	450	451	93	93	98	95
Avg. Daily Production (pounds)	41,791	41,651	30,219	31,382	127,573	118,920	112,864	110,453
Producer Milk Ratios								
Class I	29.89%	28.92%	45.64%	40.66%	31.91%	33.44%	35.90%	37.17%
Class II	6.05%	7.08%	11.46%	11.40%	9.38%	10.33%	10.31%	10.49%
Class III	48.28%	49.90%	8.94%	11.00%	28.54%	29.70%	25.67%	29.98%
Class IV	15.78%	14.10%	33.96%	36.94%	30.17%	26.53%	28.12%	22.36%

+ Not Applicable. Preliminary data indicated in **bold**. *For Sep & Oct 2013: Equivalent Prices, computed pursuant to 7 CFR, Section 1000.54.

Monthly Supplemental Statistics

SUPPLEMENTAL DATA	PACIFIC NORTHWEST				ARIZONA			
	Sep 2013	Aug 2013	Sep 2012	Aug 2012	Sep 2013	Aug 2013	Sep 2012	Aug 2012
Number of Handlers								
Pool Handlers	23	24	22	22	7	7	7	7
<i>Distributing Plants</i>	13	14	14	14	5	5	5	5
<i>Supply Plants 1/</i>	5	5	3	3	1	1	1	1
<i>Cooperatives</i>	5	5	5	5	1	1	1	1
Producer-Handlers	5	5	5	5	0	0	0	0
Other Plants w/ Class I Use	17	17	16	17	20	20	22	22
Class I Route Disposition In Area								
By Pool Plants	158,530,587	160,643,127	160,787,917	162,873,101	84,630,635	89,805,921	88,125,229	91,718,855
By Producer-Handlers	7,209,483	7,323,016	7,054,000	7,199,288	0	0	0	0
By Other Plants	10,254,978	9,872,167	8,717,848	10,080,117	7,147,443	6,706,342	5,251,090	6,104,716
Total	175,995,048	177,838,310	176,559,765	180,152,506	91,778,078	96,512,263	93,376,319	97,823,571
Producer-Handler Data								
% Class I Use	69.43%	66.98%	68.03%	69.33%	0.00%	0.00%	0.00%	0.00%
% of Total In-Area Route Dispositions	4.10%	4.12%	4.00%	4.00%	0.00%	0.00%	0.00%	0.00%

Preliminary data indicated in **bold**. 1/ Includes Cooperative Pool Manufacturing Plants.

Monthly Statistical Summary

RECEIPTS & UTILIZATION	PACIFIC NORTHWEST				ARIZONA			
	Oct 2013	Sep 2013	Oct 2012	Sep 2012	Oct 2013	Sep 2013	Oct 2012	Sep 2012
Receipts of Milk								
Total Producer Milk	624,445,671	602,276,859	421,555,101	424,598,340	367,794,339	331,787,563	342,881,545	314,790,055
Receipts From Other Sources	11,425,694	9,971,922	10,519,494	9,217,463	6,137,828	4,944,423	2,487,054	3,752,396
Opening Inventory	31,904,511	30,948,099	32,309,600	27,366,098	24,654,918	21,353,849	23,106,856	22,360,123
Total To Be Accounted For	667,775,876	643,196,880	464,384,195	461,181,901	398,587,085	358,085,835	368,475,455	340,902,574
Utilization of Receipts								
Whole milk	34,330,180	33,091,565	33,273,614	31,077,753	24,734,083	23,163,678	24,709,598	23,127,680
Flavored milk & drinks	16,220,420	13,029,323	16,727,795	12,967,851	6,031,232	5,929,375	6,116,750	5,585,969
2% milk	67,994,804	64,599,940	70,491,545	65,206,725	32,822,120	30,689,937	34,175,276	32,138,352
1% milk	26,095,684	25,140,609	27,968,709	26,134,162	15,694,414	14,921,302	16,762,329	15,938,133
Skim milk	22,226,162	21,296,833	25,131,639	24,020,930	10,138,698	9,569,481	11,703,696	10,985,123
Buttermilk	1,451,808	1,372,317	1,421,640	1,380,496	419,595	356,862	393,514	349,972
Class I dispositions in area	168,319,058	158,530,587	175,014,942	160,787,917	89,840,142	84,630,635	93,861,163	88,125,229
Class I dispositions out of area	15,788,002	14,787,511	14,566,859	13,290,598	26,858,517	24,527,719	26,068,160	23,894,285
Other Class I usage	17,956,817	17,104,747	18,551,752	17,558,375	14,659,432	13,791,735	17,550,639	20,297,533
Utilization by Class								
Total Class I Use	202,063,877	190,422,845	208,133,553	191,636,890	131,358,091	122,950,089	137,479,962	132,317,047
Total Class II Use	43,842,042	49,260,374	55,123,091	52,622,891	35,191,048	34,974,842	36,336,056	33,709,885
Total Class III Use	304,284,125	302,565,905	38,228,521	46,689,460	106,343,054	100,368,584	89,322,158	95,740,030
Total Class IV Use	117,585,832	100,947,756	162,899,030	170,232,660	125,694,892	99,792,320	105,337,279	79,135,612
Total Accounted For	667,775,876	643,196,880	464,384,195	461,181,901	398,587,085	358,085,835	368,475,455	340,902,574

CLASSIFICATION OF RECEIPTS	PACIFIC NORTHWEST				ARIZONA			
	Oct 2013	Sep 2013	Oct 2012	Sep 2012	Oct 2013	Sep 2013	Oct 2012	Sep 2012
Producer milk								
Class I	186,639,206	174,199,007	192,398,161	172,655,387	117,375,345	110,933,813	123,077,903	117,009,277
Class II	37,792,517	42,637,553	48,329,885	48,387,194	34,515,241	34,261,875	35,341,886	33,024,037
Class III	301,453,107	300,510,233	37,705,908	46,689,460	104,974,818	98,537,963	88,027,778	94,359,125
Class IV	98,560,841	84,930,066	143,121,147	156,866,299	110,928,935	88,053,912	96,433,978	70,397,616
Other receipts								
Class I	15,424,671	16,223,838	15,735,392	18,981,503	13,982,746	12,016,276	14,402,059	15,307,770
Class II	6,049,525	6,622,821	6,793,206	4,235,697	1/	1/	1/	1/
Class III	2,831,018	2,055,672	522,613	0	1/	1/	1/	1/
Class IV	19,024,991	16,017,690	19,777,883	13,366,361	16,810,000	14,281,996	11,191,851	10,804,749
Avg. daily producer receipts	20,143,409	20,075,895	13,598,552	14,153,278	11,864,334	11,059,585	11,060,695	10,493,002
Change From Previous Year	48.13%	41.85%	-39.81%	-38.58%	7.27%	5.40%	-6.47%	-7.96%
Avg. daily Class I use	6,518,190	6,347,428	6,713,986	6,387,896	4,237,358	4,098,336	4,434,837	4,410,568
Change From Previous Year	-2.92%	-0.63%	-0.45%	-6.37%	-4.45%	-7.08%	4.54%	5.70%

1/ Restricted - Included with Class IV.



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www.fmmaseattle.com

FEDERAL ORDER STATISTICS FOR OCTOBER

Federal Order Name (Number)	Producer Deliveries	Class I Receipts	Class I Utilization	Class I Price	Uniform Price
	<i>- million pounds -</i>			<i>- per cwt (at location) -</i>	
Northeast (FO 1)	2,052.0	825.6	40.23%	\$22.45	\$20.88
Appalachian (FO 5)	460.2	336.5	73.12%	\$22.60	\$22.25
Florida (FO 6)	238.9	208.2	87.14%	\$24.60	\$24.28
Southeast (FO 7)	498.5	360.9	72.41%	\$23.00	\$22.58
Upper Midwest (FO 30)	2,828.5	320.5	11.33%	\$21.00	\$18.60
Central (FO 32)	1,262.0	434.6	34.44%	\$21.20	\$19.25
Mideast (FO 33)	1,328.5	576.5	43.40%	\$21.20	\$19.77
Pacific Northwest (FO 124)	624.4	186.6	29.89%	\$21.10	\$19.28
Southwest (FO 126)	1,051.5	389.5	37.04%	\$22.20	\$20.00
Arizona (FO 131)	367.8	117.4	31.91%	\$21.55	\$20.24

For links to Market Administrator's webpages, see www.fmmaseattle.com/dairyreferences.htm.