

## Pacific Northwest & Southwestern Idaho- Eastern Oregon Marketing Areas

November 1998

James R. Daugherty, Market Administrator

1930 – 220<sup>th</sup> Street S.E., Suite 102

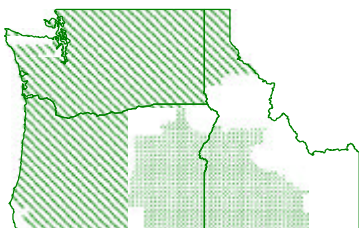
Bothell, WA 98021-8471

Phone (425) 487-6009

Fax (425) 487-2775

Homepage: fmmaseattle.com

E-mail: MAGeneric\_Seattle@usda.gov



### MARKET SUMMARIES FOR OCTOBER

#### Pacific Northwest

Producers delivered a total of 558.7 million pounds of milk to the market during October, an increase of 18.7 million pounds from the level of a year ago. Daily deliveries decreased 1.0% from the previous month but were 3.5% above the level of a year ago. An estimated 1,130 producers delivered milk to the market during the month, a decrease of 80 producers from October 1997. Daily deliveries per producer averaged 15,950 pounds, an increase of 1,554 pounds or 10.8% from a year ago.

Class I producer milk during October totaled 187.7 million pounds, 33.6% of total producer receipts. Daily usage averaged 1.2% above that in September but 2.2% below the level of a year ago.

Producers will receive \$1.8947 per pound of protein, \$0.0000 per pound of other solids, and \$2.7949 per pound of butterfat in their deliveries of milk. The other solids price is a residual calculation and can be calculated to be negative. If the other solids price is calculated to be "less than zero, then the protein price will be reduced so that the other solids price equals zero." [\$1124.50(h)] Producers will also receive the market's producer price differential of \$0.73 per hundredweight. The market average component tests for the month were: 3.31% protein, 5.45%

other solids (solids-not-fat less protein), 8.76% solids-not-fat, and 3.73% butterfat.

#### Southwestern Idaho-Eastern Oregon

Producers delivered a total of 142.5 million pounds of milk to the market during October, an increase of 39.0 million pounds from a year ago. Daily deliveries averaged 3.3% below those in the previous month and were 37.7% above the level of a year ago. An estimated 392 producers delivered milk to the market during the month, a decrease of 1 producer from a year ago. Two handlers elected to not pool eligible producer milk for the month of October 1997 and October 1998. Daily deliveries per producer, based on estimated whole month production figures, averaged 26,367 pounds, an increase of 4,841 pounds or 22.5% from a year ago.

Class I producer milk during October totaled 16.2 million pounds, 11.4% of total producer receipts. Daily usage averaged 4.4% below that recorded last month and was 3.7% below the level of a year ago.

Producers will receive \$1.91 per pound of protein and \$2.79 per pound of butterfat in their deliveries of milk. Producers will

(Continued on Page 2)

#### Estimated Uniform Price (@ 3.5% BF) October 1998

Federal Order	Per Cwt.
Pacific Northwest	\$16.77
Southwestern Idaho-Eastern Oregon	\$16.09

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(Continued From Page 1)

also receive the market's weighted average differential price of \$0.05 per hundredweight. The market average component tests for the month were 3.34% protein and 3.69% butterfat. ♦

### OCTOBER BFP INCREASES \$0.94 FROM \$15.10 TO \$16.04 PER CWT.

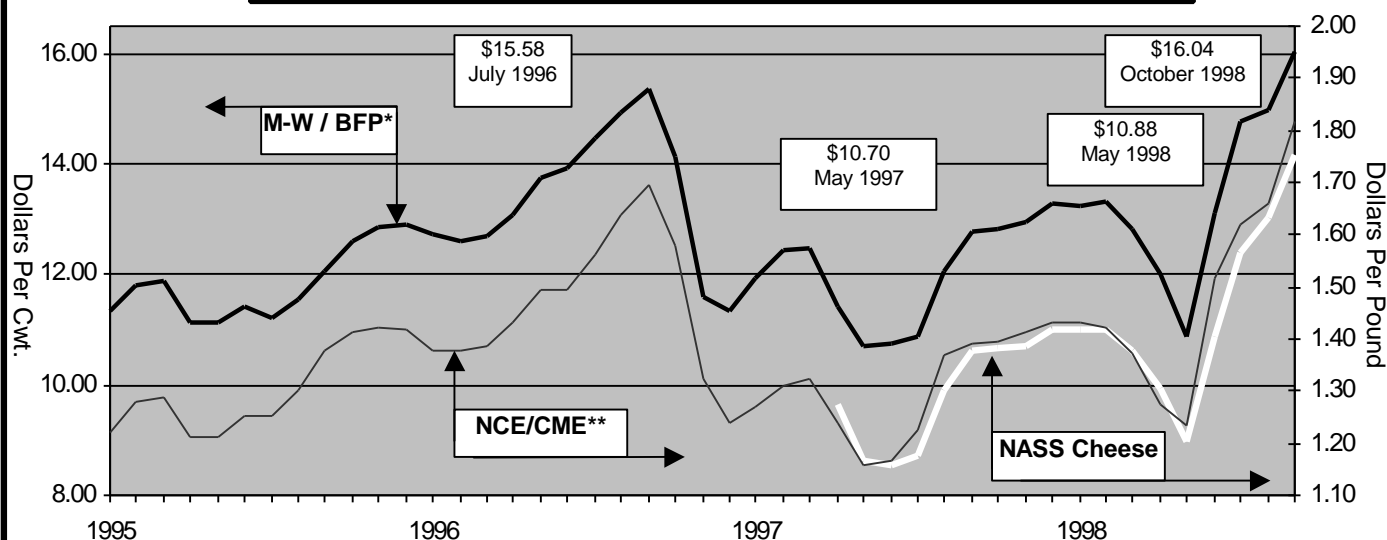
**Basic Formula Price** - - The October 1998, Basic Formula Price (BFP) for manufacturing grade milk at 3.50% butterfat increased \$0.94 from September, to \$16.04 per hundredweight. October's BFP is \$3.21 above the BFP of a year ago, and \$6.09 above the support price for milk at 3.50% butterfat. The increase in the BFP for October resulted from an \$0.86 increase in the product price portion of the BFP between September and October 1998. The increase was aided by an increase in the base month M-W survey from \$14.69 to \$15.18 between August 1998 and September 1998. The BFP is calculated as the base month M-W survey price, plus the weighted average change in product prices (\$15.18 + \$0.86 = \$16.04 per hundredweight).

The BFP at test was \$16.91 per hundredweight, with 3.82% butterfat, 3.29% protein, and 8.67% solids-not-fat. The BFP is the Class III price under the orders and is also used in determining the Class I price, the Class II price, and component prices under the orders.

**Commodity Prices** - - The NASS survey of cheddar cheese prices showed a net increase in prices received for 40-pound blocks and 500-pound barrels. The survey of 40-pound blocks showed an increase of 5.05 cents between the October 16 and the November 6 surveys, to \$1.8195 per pound. The survey of 500-pound barrels (adjusted to 39% moisture) showed a net increase of 5.57 cents to \$1.7880 per pound.

The Mercantile Exchange Grade A butter price series (Grade AA less 9 cents) decreased 58.50 cents between October 16 and November 13 from \$2.2450 per pound to \$1.6600 per pound. The average wholesale price for nonfat dry milk (low, medium and high heat combined) in the Western States production area showed no net change since mid-October at \$1.1175 per pound. The average price for western nonhygroscopic whey showed no change since mid-October at \$0.2525 per pound. ♦

### The M-W/ BFP @ 3.5% Butterfat and CME & NASS Cheese Prices January 1995 through October 1998



The M-W/BFP is represented on the left axis, while the NCE/CME and NASS cheese prices are represented on the right axis.  
\* Minnesota-Wisconsin (M-W) price prior to May 1995. \*\* May 1, 1997 the NCE closed and cheese began trading on CME.

**NEWS FROM WASHINGTON, D.C.****USDA Offers Y2K Help Through Local Extension Offices**

Secretary of Agriculture Dan Glickman announced that farmers and rural businesses looking for information or help with the Year 2000, or "Y2K" problem can start with their local county extension office. USDA-produced information on the computer and telecommunications problem has arrived at local extension offices.

USDA distributed packets of Y2K information to 3,150 county extension offices in early October.

The packets contain fact sheets, brochures, and other information about the Year 2000 problem useful for farmers and other rural business managers. For example, one fact sheet recommends a flexible and immediate plan of action for Y2K readiness that includes:

**Awareness:** Make everyone you deal with -- employees, suppliers, service companies, etc.-- aware of the potential for Y2K problems and what it's going to take to get your systems in compliance.

**Inventory:** Conduct an inventory of every automated system in your operation i.e., automatic feeders, irrigation systems, etc. This should include hardware (mainframe, mid-range, and personal computers), software (including operating systems and database systems) and embedded chips (including all machinery in your building and your transportation and production systems).

**Assessment:** After identifying your automated systems, write or call the manufacturer and ask for written confirmation that each system or device is year 2000 compliant, or instructions on how to proceed if it isn't.

**Solutions:** If you cannot get an official letter of compliance in a reasonable amount of time, set priorities for dealing with your systems and address them in that order.

There are three options for addressing systems that are not Y2K compliant: (1) upgrade systems to the latest Y2K-compliant version, if it is available; (2) replace systems with new ones that are Y2K-compliant; and (3) fix systems by scanning all systems and programs to check for date routines or date storage fields and fix them to create compliance. USDA sites on the World Wide Web also offer updates with the most recent information at <http://www.reeusda.gov/y2k>, and [http://www.ocio.usda.gov/nitc/Y2Knews\\_index.html](http://www.ocio.usda.gov/nitc/Y2Knews_index.html). ♦

**Agriculture Secretary Glickman Creates Small Farms Office**

As part of his continuing efforts to support small farms, Agriculture Secretary Dan Glickman announced plans to create a Council on Small Farms and a new office at USDA that will deal specifically with small farm issues.

The office will identify additional opportunities for USDA involvement in small farm issues and develop a strategic plan and an organizational structure to integrate a small farm emphasis into USDA policies and programs. Glickman said, "From promoting farmers markets to fighting concentration in the marketplace, USDA is committed to helping small farms not only survive, but thrive. This office, reporting directly to me, will maintain the focus of all USDA's agencies on small and family farmers." ♦

**New Dairy Product Prices Report From USDA**

The U. S. Department of Agriculture's National Agricultural Statistic Service (NASS) began publishing weekly prices for butter, nonfat dry milk, and dry whey on Friday, October 9, according to the Dairy Market News. Prices for these three items were published along with the price for cheddar cheese in a new report entitled "Dairy Products Prices". The new report provides information on weighted average prices received and aggregated volumes of sales. The October 9 report contained data for the weeks ending September 5 through October 3, 1998. Subsequent weekly reports will have the most recent five weeks of data in each report. The Dairy Products Prices report is based on a survey of manufacturers that sell these specific products on a bulk, wholesale basis. The surveys were begun at the request of the Secretary of Agriculture. The purpose of the report is to provide a statistically defendable price series for cheddar cheese, butter, nonfat dry milk, and dry whey to satisfy industry and USDA needs. ♦

**IN-AREA DISPOSITION OF FLUID MILK PRODUCTS: JANUARY THROUGH SEPTEMBER 1998**

The Pacific Northwest Order showed a decrease of in-area route dispositions for the period January through September, 1998, compared to a year earlier, while the Southwestern Idaho-Eastern

Oregon Order showed an increase (see tables below).

### Pacific Northwest

For the period of January through September 1998, disposition of fluid milk products in the marketing area of the Pacific Northwest Order totaled 1,642.3 million pounds, down 1.54% from the same period in 1997. The decrease was due to significant declines in 2% and Buttermilk and

other low-fat products. Slight decreases in Flavored Whole Milk and Skim aided in the decline. Whole Milk, 1%, and Flavored Low-fat showed increases from the same period in 1997.

### Southwestern Idaho-Eastern Oregon

For the period of January through September 1998, disposition of fluid milk products in the marketing area of the Southwestern Idaho-Eastern Oregon Order totaled 131.7 million pounds, up 0.49% from the same period in 1997. The increase was due to increases in Whole Milk, 2%, Skim Milk, Flavored Low-fat, and Buttermilk and other low-fat products. Significant decreases in Flavored Whole and 1% milk lessened the increase in total in area disposition. ♦

#### In- Area Disposition of Fluid Milk Products Pacific Northwest 1/

January - September			
	1997	1998	% Chg. 3/
<u>Whole Milk Products</u> - Million Pounds -			
Whole	257.0	267.2	+ 3.97%
Flavored	13.7	13.4	- 1.94%
<b>Total Whole Milk 2/</b>	270.7	280.6	+ 3.68%
<u>Low-fat Milk Products</u>			
2%	764.4	722.0	- 5.55%
1%	231.6	240.8	+ 4.00%
Skim	303.6	303.0	- 0.21%
Flavored Low-fat	56.3	57.5	+ 2.09%
Buttermilk & Other 4/	41.4	38.4	- 7.20%
<b>Total Low-fat Milk 2/</b>	1,397.3	1,361.7	- 2.55%
<b>Combined Total 2/</b>	1,668.0	1,642.3	- 1.54%

\* footnotes for this table can be found below the table for Southwestern Idaho-Eastern Oregon.

#### In- Area Disposition of Fluid Milk Products Southwestern Idaho-Eastern Oregon 1/

January - September			
	1997	1998	% Chg. 3/
<u>Whole Milk Products</u> - Million Pounds -			
Whole	22.2	22.7	+ 2.25%
Flavored	1.6	1.1	- 29.69%
<b>Total Whole Milk 2/</b>	23.8	23.8	+ 0.16%
<u>Low-fat Milk Products</u>			
2%	59.6	60.0	+ 0.76%
1%	25.0	21.9	- 12.33%
Skim	16.0	17.7	+ 10.72%
Flavored Low-fat	5.6	6.8	+ 21.65%
Buttermilk & Other 4/	1.2	1.5	+ 25.38%
<b>Total Low-fat Milk 2/</b>	107.3	107.9	+ 0.56%
<b>Combined Total 2/</b>	131.0	131.7	+ 0.49%

1/ Based on total in-area route disposition by handlers, handlers regulated by other Federal orders, partially regulated handlers, and producer-handlers. 2/ May not add due to rounding. 3/ Percent change is based on unrounded data. Not adjusted for calendar composition. 4/ May include small amounts of miscellaneous products.

#### MARKET ADMINISTRATOR'S HOMEPAGE REPORT

The Market Administrator maintains a homepage on the world wide web at <http://www.fmmaseattle.com>. The homepage contains information pertaining to the Pacific Northwest and Southwestern Idaho-Eastern Oregon Orders. Below is a short description of items available on the Market Administrator's Homepage. The homepage is organized to provide interested parties with the information they desire in a timely manner. The Market Administrator also has an e-mail account as an additional means of communication with interested persons, [MAGeneric\\_Seattle@usda.gov](mailto:MAGeneric_Seattle@usda.gov).

The Market Administrator's Homepage is divided into eight sections: Milk Market Administrator News; Current Market Prices; Historical Data; Federal Milk Market Order Language; Laboratory News; College and Universities; Employment Opportunities; and Dairy Industry References.

#### Market Administrator News

Currently, Market Administrator News includes the Market Administrator's Report and a link to information on the Federal Order Reform. This section is updated as general news becomes available that would affect the Pacific Northwest and Southwestern Idaho-Eastern Oregon Federal Orders. The current Federal order language for the Pacific Northwest and Southwestern Idaho-Eastern Oregon Federal Orders is located under

the Federal Milk Market Order Language section of the homepage.

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### Current Market Prices

The Current Market Prices section provides price announcements and projections. Current Market Prices is divided into six subsections:

- ◆ Summary of Commodity Prices: A list of current and historic butter, cheese, powder, BFP, and Class III-A prices, usually updated on Friday or when new information is released.
- ◆ Summary of Price Estimates: Using the most current, publicly available commodity, price, and other data, the current month's minimum prices, uniform price, and component prices are estimated for both the Pacific Northwest and Southwestern Idaho-Eastern Oregon Orders. This page is updated every Friday or when significant data becomes available. Generally, the first estimate for a month is made available by the fifteenth of that month. This page was designed for informational purposes only. The page contain **ESTIMATES** and should be used at your own discretion.
- ◆ Announcement of Minimum Class Prices: Announces the Class Prices, BFP, butterfat differential, and component prices for the Pacific Northwest and Southwestern Idaho-Eastern Oregon Orders. Announced by the fifth of the following month. Usually, available by noon on the day it is announced.
- ◆ Announcement of Weighted Average and Component Prices: Announces producer component prices, class utilizations, and estimated uniform prices for the Pacific Northwest and Southwestern Idaho-Eastern Oregon Orders. Announced by the 14th of each month.
- ◆ Market Summaries: Describes, in summary form, statistics for the Pacific Northwest and Southwestern Idaho-Eastern Oregon Federal Orders and selected changes from month-ago and year-ago levels. Statistics include: total producer milk; number of producers; Class I producer milk; producer prices and milk component test levels. Released by the 14th of the month.
- ◆ A link to Mailbox Prices maintained by the Market Administrator's office in Dallas, Texas. This page provides monthly mailbox prices for selected Federal orders. Mailbox prices represent the net price received by producers.

### Historical Data

The Historical Data section contains information from previous years compiled for ease of reference. Included in this section are: handler lists from 1998; a compilation of statistical material for 1996 and 1997; annual summaries of producer numbers and producer milk by state and county for 1990 through 1997.

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### Laboratory News

This section has a description of the methods that are used in determining milk component test levels.

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### Colleges and Universities

The Colleges and Universities listed on the Market Administrator's Homepage are universities currently working on issues dealing with milk marketing, Federal orders, or located in the Northwest. Also, there is a link to another homepage with a list of universities with dairy programs and studies.

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### Employment Opportunities

This section lists job openings in this office as they arise. Currently, the Employment Opportunities section shows no job vacancies.

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### Dairy Industry References

Dairy Industry References section include links to eight other Market Administrators' Homepages and the Agricultural Marketing Service's Homepage.

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Each month the number of visits to the Market Administrator's homepage is recorded to assess the effectiveness of this mode of communication. The table on page 8 shows the number of "hits" on each item for the second and third quarter of 1998. Each "hit" represents one person accessing a document.

The Market Administrator's homepage is changed occasionally to provide information that is frequently requested from this office and to make it more "user friendly".

If you have any further comments concerning the Market Administrator's homepage or any other matter, please contact us at the phone number, e-mail, or address noted on the front of this Market Administrator's Report.

*(Continued on Page 8)*

## MONTHLY SELECTED STATISTICS

Formula Prices	Oct 1998	Sep 1998	Oct 1997
Basic Formula Price	\$ 16.04	\$ 15.10	\$ 12.83
Butter, Grade A, CME Price Series	2.3189	2.6666	1.3735
Nonfat Dry Milk, Grade A - Western	1.1158	1.1063	1.0559
Cheese, 40 lb. blocks, NASS	1.7534	1.6556	1.3835

PACIFIC NORTHWEST, F.O. #124				SW IDAHO-E OREGON, F.O. #135			
Handler Prices (3.5% B.F.)	Oct 1998	Sep 1998	Oct 1997	Oct 1998	Sep 1998	Oct 1997	
Class I Milk	\$16.89	\$16.67	\$13.97	\$16.49	\$16.27	\$13.57	
Class II Milk	15.29	15.07	12.37	15.29	15.07	12.37	
Class III Milk	16.04	15.10	12.83	16.04	15.10	12.83	
Class III-A Milk	18.12	19.85	13.38	18.12	19.85	13.38	
1/ Other Solids	0.0000	0.0000	0.2145	+	+	+	
1/ Protein	1.8947	1.1214	1.8262	1.91	1.12	2.20	
<b>Producer Prices</b>							
PPD/WAD 2/	\$ 0.73	\$ 1.70	\$ 0.54	\$0.05	\$0.18	\$0.11	
1/ Other Solids	0.0000	0.0000	0.2145	+	+	+	
1/ Protein	1.8947	1.1214	1.8262	1.91	1.12	2.19	
Est. Uniform Price	16.77 ***	16.80 ***	13.37 ***	16.09 ***	15.28 ***	12.94 ***	
1/ Butterfat Price	2.7949	3.2873	1.6048	2.79	3.29	1.60	
<b>Producer Data</b>							
Number of Producers	1,130 *	1,129	1,210	392 *	392	393	
Avg. Daily Production (lbs.)	15,950 *	16,129	14,396	26,367 *	26,852	21,526	
<b>Number of Handlers</b>							
Pool Handlers	26	26	27	11	11	11	
Producer-Handlers	12	12	14	0	0	0	
Other Plants w/ Class I Use	4	4	4	5	5	4	
<b>Producer Milk Ratios</b>							
Class I	33.60%	32.86%	35.56%	11.37%	11.50%	16.26%	
Class II	8.44%	9.26%	8.44%	4.24%	4.57%	6.74%	
Class III	57.96%	57.88%	56.00%	84.39%	83.93%	77.00%	
Class III-A	**	**	**	**	**	+	

+ Not Applicable. \* Preliminary. \*\* Restricted Included with Class III. \*\*\* Estimated. 1/ Per Pound.

2/ Producer Price Differential (PPD) for FO 124 and Weighted Average Differential (WAD) for FO 135.

## MONTHLY SUPPLEMENTAL STATISTICS

Producer-Handler Data	Sep 1998	Aug 1998	Sep 1997	Sep 1998	Aug 1998	Sep 1997
(Thousand lbs.)						
Production	19,997 *	20,474 *	20,357 *	0	0	0
Class I Use	17,041 *	15,648 *	18,035 *	0	0	0
% Class I Use	85.22%	76.43%	88.59%	0	0	0
<b>Class I Route Disposition In Area</b>						
(Thousand lbs.)						
By Pool Plants	170,158	164,130	177,218	14,431	13,614	14,261
By Producer-Handlers	16,283 *	14,868 *	17,383 *	0	0	0
By Other Plants	683	1,075	1,336	853	764	1,385
Total **	187,124	180,072	195,937	15,284	14,378	15,646

\* Partially Estimated.

\*\* May not add due to rounding.

# MONTHLY STATISTICAL SUMMARY

(Product pounds based upon reports of handlers)

RECEIPTS, UTILIZATION AND CLASSIFICATION OF MILK	PACIFIC NORTHWEST			SW IDAHO - E OREGON		
	Oct 1998	Sep 1998	Oct 1997	Oct 1998	Sep 1998	Oct 1997
TOTAL PRODUCER MILK	558,726,046	546,281,362	539,987,190	142,500,960	142,661,966	103,504,769
RECEIPTS FROM OTHER SOURCES	9,536,939	9,392,728	9,169,484	1,836,180	1,953,034	1,453,289
OPENING INVENTORY . . . . .	24,910,368	22,036,280	19,615,738	2,896,292	2,470,688	2,681,504
TOTAL TO BE ACCOUNTED FOR	593,173,353	577,710,370	568,772,412	147,233,432	147,085,688	107,639,562
UTILIZATION OF RECEIPTS						
Whole milk . . . . .	27,006,154	26,003,271	26,135,231	2,518,208	2,438,282	2,525,644
Flavored milk & milk drinks . . . . .	9,977,981	8,805,755	9,552,658	1,098,323	1,158,369	1,024,071
2% milk . . . . .	79,497,184	75,527,029	82,557,261	6,632,883	6,357,985	6,743,761
1% milk . . . . .	25,900,169	24,827,900	25,399,426	2,670,564	2,338,592	2,551,997
Skim milk . . . . .	33,984,131	33,334,724	33,693,515	1,959,882	1,911,829	1,857,921
Buttermilk . . . . .	1,699,300	1,658,923	1,761,949	122,265	225,949	118,119
CLASS I ROUTE DISP. IN AREA. . . . .	178,064,919	170,157,602	179,100,040	15,002,125	14,431,006	14,821,513
Class I dispositions out of area . . . . .	8,738,567	7,791,144	9,707,486	1,574,692	1,781,493	1,732,875
Other Class I usage . . . . .	15,744,493	14,889,826	15,473,774	1,831,132	2,066,733	2,372,877
TOTAL CLASS I USE. . . . .	202,547,979	192,838,572	204,281,300	18,407,949	18,279,232	18,927,265
Mixtures (1/2 & 1/2) . . . . .	3,356,514	3,276,430	3,314,145	199,408	189,371	193,294
Whipping Cream . . . . .	1,475,203	1,452,133	1,413,283	110,648	77,905	100,409
Sour Cream . . . . .	3,027,698	3,406,756	3,511,397	1/	1/	1/
Yogurt . . . . .	5,079,683	6,433,235	5,818,123	0	0	0
Other Class II Usage . . . . .	43,982,127	44,157,937	42,139,252	7,546,193	7,962,385	8,379,984
TOTAL CLASS II USE . . . . .	56,921,225	58,726,491	56,196,200	7,856,249	8,229,661	8,673,687
TOTAL CLASS III USE * . . . . .	333,704,149	326,145,307	308,294,912	120,969,234	120,576,795	80,038,610
TOTAL ACCOUNTED FOR . . . . .	593,173,353	577,710,370	568,772,412	147,233,432	147,085,688	107,639,562
CLASSIFICATION OF RECEIPTS						
Producer milk:						
Class I . . . . .	187,743,948	179,537,900	192,026,092	16,205,675	16,397,806	16,832,510
Class II . . . . .	47,145,504	50,568,663	45,590,350	6,036,732	6,522,649	6,979,769
Class III * . . . . .	323,836,594	316,174,799	302,370,748	120,258,553	119,741,511	79,692,490
Other receipts:						
Class I . . . . .	14,804,031	13,300,672	12,255,208	2,202,274	1,881,426	2,094,755
Class II . . . . .	9,775,721	8,157,828	10,605,850	1,819,517	1,707,012	1,693,918
Class III * . . . . .	9,867,555	9,970,508	5,924,164	710,681	835,284	346,120
Avg. daily producer receipts . . . . .	18,023,421	18,209,379	17,418,942	4,596,805	4,755,399	3,338,864
Change from previous year . . . . .	3.47%	19.83%	- 1.94%	37.68%	95.63%	- 56.23%
Avg. daily Class I use . . . . .	6,533,806	6,427,952	6,589,719	593,805	609,308	610,557
Change from previous year . . . . .	- .85%	- 3.29%	.90%	- 2.74%	3.03%	4.89%

\* Includes Class III-A milk. 1/ Restricted - Included with other Class II usage.

**HIGHLIGHTS THIS ISSUE:**

- BFP for October, Up \$0.94 to \$16.04 per Hundredweight.
- News From Washington, D.C.
  - Secretary Creates Small Farm Office
  - USDA Offers Y2K Help Through Local Extension Offices.
  - New Dairy Product Prices Report From USDA
- In-Area Dispositions of Fluid Milk Down in Pacific Northwest Order, Up in Southwestern Idaho-Eastern Oregon Order
- Market Administrator's Homepage is Receiving More Hits Between Second and Third Quarter, 1998

*(Continued From Page 5)***Market Administrator's Homepage Hit Data 1/**

Material		April through June	July through Sept.
**	Bulletins	29	307
*	Summary of Commodity Prices	314	372
*	Summary of Price Estimates	77	371
*	Announcement of Minimum Class and Component Prices	134	263
*	Announcement of Weighted Average and Component Prices	113	160
*	Market Summaries	61	116
*	Historical Data	223	260
*	Federal Order Language	74	72
*	Laboratory News	104	131
Total Hits		1,129	2,052

1/ The number of documents available to be viewed, increased between the second and third quarters. \* Pages were available prior to second quarter 1998 to present.

\*\* Page became available or additional pages were added during second quarter 1998.